

Residential Real Estate Report for Guelph October 2023

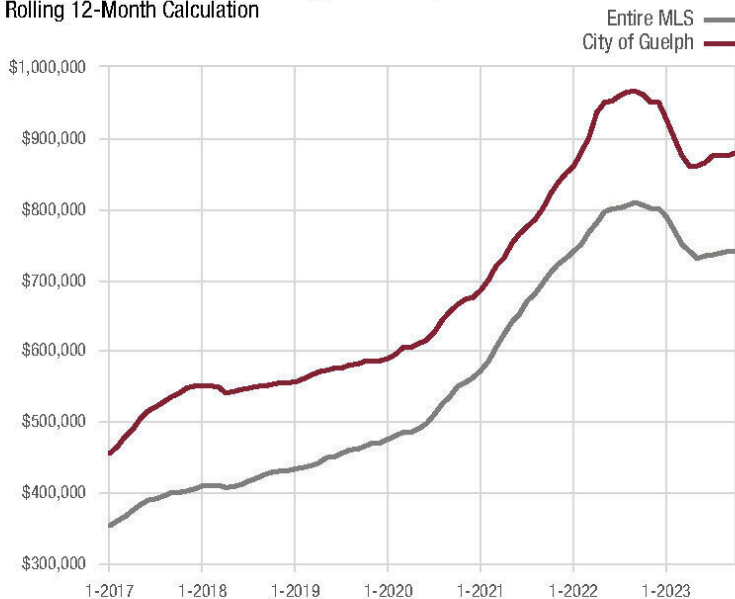


Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	119	150	+ 26.1%	1,619	1,303	- 19.5%
Sales	73	63	- 13.7%	924	769	- 16.8%
Days on Market Until Sale	25	21	- 16.0%	14	17	+ 21.4%
Median Sales Price*	\$820,000	\$854,900	+ 4.3%	\$965,000	\$886,000	- 8.2%
Average Sales Price*	\$879,571	\$862,099	- 2.0%	\$1,042,246	\$949,252	- 8.9%
Percent of List Price Received*	97.8%	99.2%	+ 1.4%	107.3%	101.3%	- 5.6%
Inventory of Homes for Sale	163	172	+ 5.5%	—	—	—
Months Supply of Inventory	1.8	2.4	+ 33.3%	—	—	—

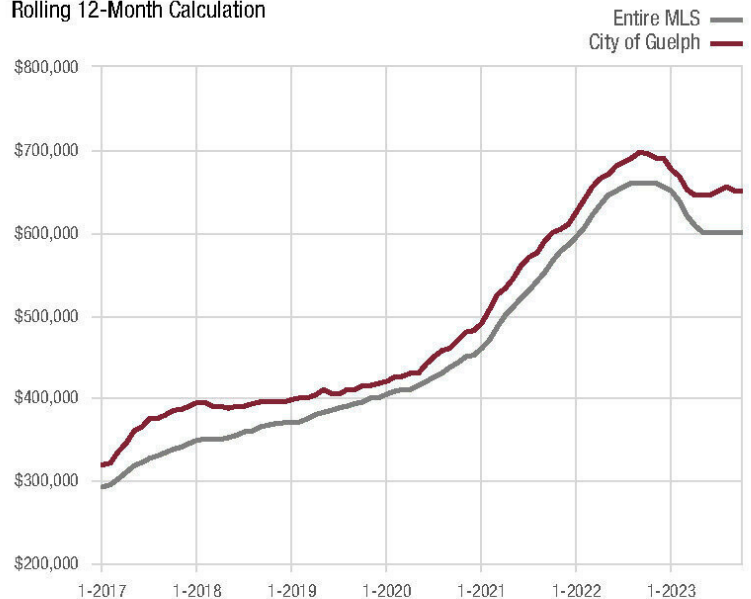
Townhouse/Condo	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	75	114	+ 52.0%	1,403	1,162	- 17.2%
Sales	78	46	- 41.0%	833	720	- 13.6%
Days on Market Until Sale	32	25	- 21.9%	16	21	+ 31.3%
Median Sales Price*	\$627,750	\$625,000	- 0.4%	\$700,000	\$658,906	- 5.9%
Average Sales Price*	\$630,123	\$653,430	+ 3.7%	\$717,208	\$660,510	- 7.9%
Percent of List Price Received*	98.2%	99.1%	+ 0.9%	107.2%	100.1%	- 6.6%
Inventory of Homes for Sale	83	166	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	2.5	+ 150.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.