

# Residential Real Estate Report for Hespeler October 2023



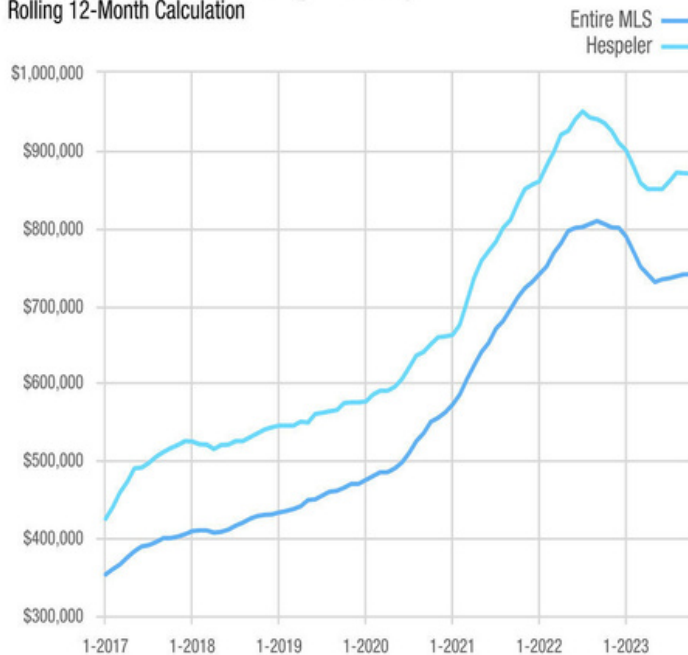
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
<b>Key Metrics</b>						
New Listings	28	30	+ 7.1%	403	367	- 8.9%
Sales	18	25	+ 38.9%	234	223	- 4.7%
Days on Market Until Sale	27	15	- 44.4%	12	14	+ 16.7%
Median Sales Price*	\$825,000	<b>\$840,000</b>	+ 1.8%	\$911,500	<b>\$865,000</b>	- 5.1%
Average Sales Price*	\$806,550	<b>\$828,419</b>	+ 2.7%	\$1,010,627	<b>\$900,309</b>	- 10.9%
Percent of List Price Received*	99.7%	<b>103.4%</b>	+ 3.7%	112.2%	<b>105.5%</b>	- 6.0%
Inventory of Homes for Sale	31	29	- 6.5%	—	—	—
Months Supply of Inventory	1.3	1.4	+ 7.7%	—	—	—

Townhouse/Condo	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
<b>Key Metrics</b>						
New Listings	17	23	+ 35.3%	223	209	- 6.3%
Sales	7	5	- 28.6%	124	103	- 16.9%
Days on Market Until Sale	12	19	+ 58.3%	14	15	+ 7.1%
Median Sales Price*	\$610,000	<b>\$709,000</b>	+ 16.2%	\$736,500	<b>\$660,000</b>	- 10.4%
Average Sales Price*	\$596,214	<b>\$651,600</b>	+ 9.3%	\$733,729	<b>\$645,723</b>	- 12.0%
Percent of List Price Received*	100.9%	<b>99.9%</b>	- 1.0%	111.6%	<b>106.3%</b>	- 4.7%
Inventory of Homes for Sale	18	31	+ 72.2%	—	—	—
Months Supply of Inventory	1.5	3.2	+ 113.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Single-Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation

