

Residential Real Estate Report for Galt North October 2023



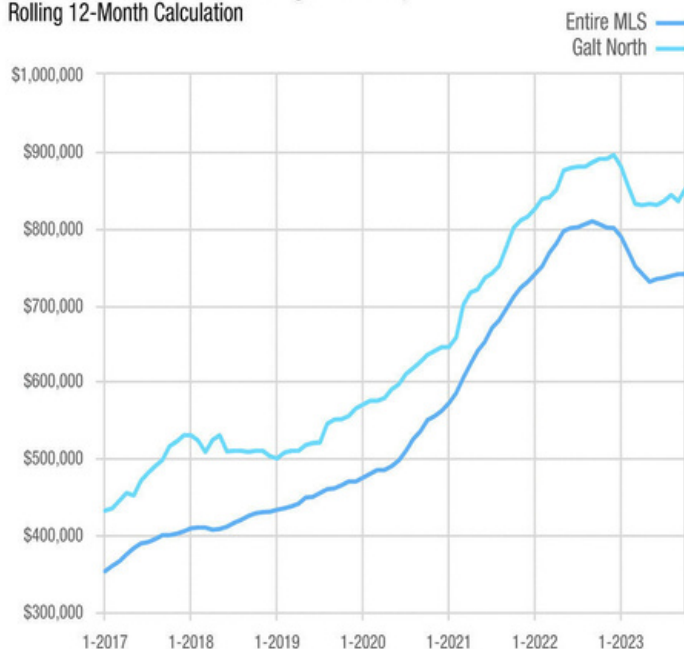
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	17	38	+ 123.5%	341	266	- 22.0%
Sales	8	17	+ 112.5%	205	155	- 24.4%
Days on Market Until Sale	26	15	- 42.3%	14	16	+ 14.3%
Median Sales Price*	\$741,500	\$869,000	+ 17.2%	\$905,000	\$852,000	- 5.9%
Average Sales Price*	\$824,750	\$872,121	+ 5.7%	\$934,945	\$906,315	- 3.1%
Percent of List Price Received*	104.0%	102.3%	- 1.6%	111.9%	106.6%	- 4.7%
Inventory of Homes for Sale	22	35	+ 59.1%	—	—	—
Months Supply of Inventory	1.2	2.4	+ 100.0%	—	—	—

Townhouse/Condo	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	14	29	+ 107.1%	222	224	+ 0.9%
Sales	9	13	+ 44.4%	137	124	- 9.5%
Days on Market Until Sale	24	10	- 58.3%	14	13	- 7.1%
Median Sales Price*	\$635,100	\$650,000	+ 2.3%	\$705,000	\$651,500	- 7.6%
Average Sales Price*	\$642,918	\$638,076	- 0.8%	\$698,655	\$657,554	- 5.9%
Percent of List Price Received*	104.1%	106.2%	+ 2.0%	113.7%	107.3%	- 5.6%
Inventory of Homes for Sale	14	31	+ 121.4%	—	—	—
Months Supply of Inventory	1.0	2.7	+ 170.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation

