

# Residential Real Estate Report for Waterloo October 2023

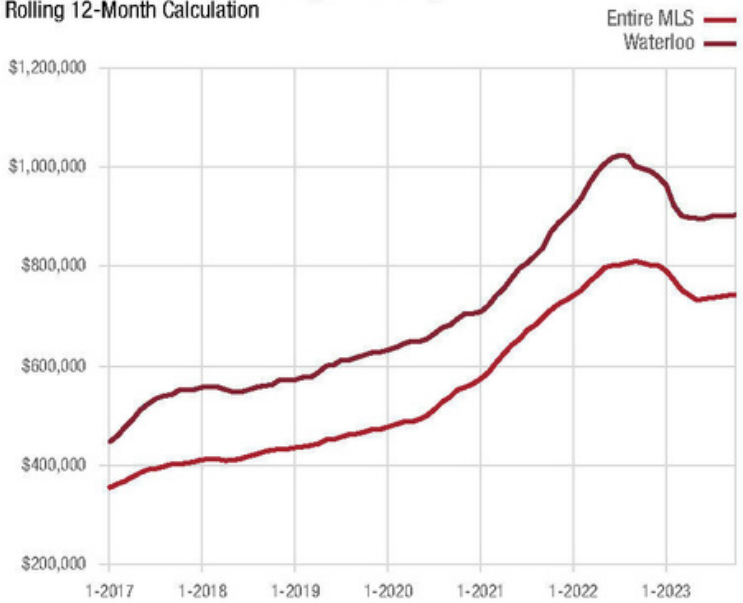


Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
<b>Key Metrics</b>						
New Listings	81	107	+ 32.1%	1,180	1,013	- 14.2%
Sales	63	64	+ 1.6%	687	598	- 13.0%
Days on Market Until Sale	17	17	0.0%	12	13	+ 8.3%
Median Sales Price*	\$896,500	\$885,500	- 1.2%	\$993,500	\$905,000	- 8.9%
Average Sales Price*	\$912,567	\$968,150	+ 6.1%	\$1,081,207	\$1,007,331	- 6.8%
Percent of List Price Received*	100.9%	103.0%	+ 2.1%	113.5%	107.0%	- 5.7%
Inventory of Homes for Sale	65	115	+ 76.9%	—	—	—
Months Supply of Inventory	1.0	2.1	+ 110.0%	—	—	—

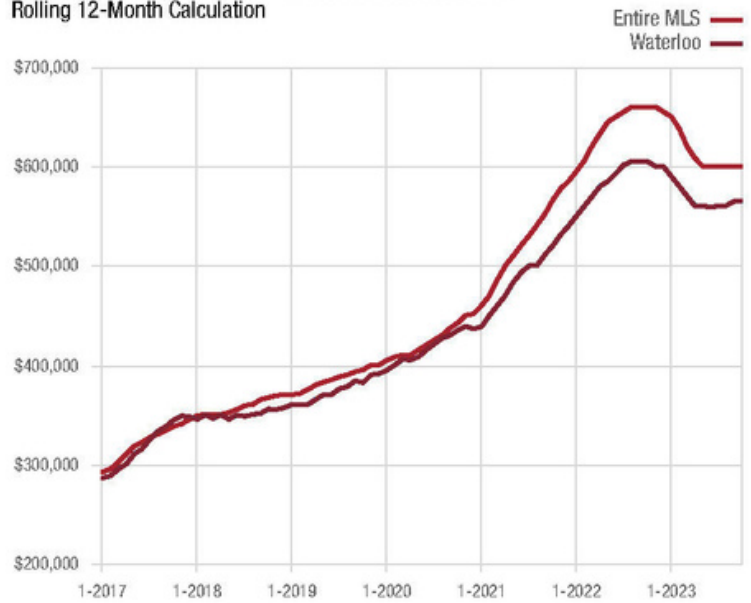
Townhouse/Condo	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
<b>Key Metrics</b>						
New Listings	88	93	+ 5.7%	1,109	1,026	- 7.5%
Sales	39	47	+ 20.5%	636	595	- 6.4%
Days on Market Until Sale	22	21	- 4.5%	16	23	+ 43.8%
Median Sales Price*	\$552,500	\$552,000	- 0.1%	\$606,250	\$565,000	- 6.8%
Average Sales Price*	\$620,924	\$619,459	- 0.2%	\$642,288	\$604,633	- 5.9%
Percent of List Price Received*	98.9%	102.2%	+ 3.3%	110.9%	102.8%	- 7.3%
Inventory of Homes for Sale	103	123	+ 19.4%	—	—	—
Months Supply of Inventory	1.6	2.2	+ 37.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Single-Family



## Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.