

Residential Real Estate Report for Woodstock October 2023

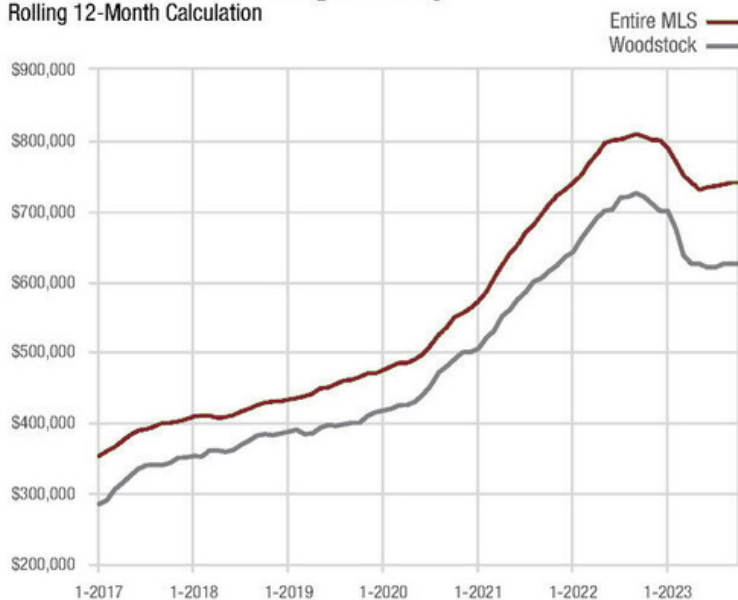


Single Family Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	55	80	+ 45.5%	838	735	- 12.3%
Sales	42	39	- 7.1%	465	396	- 14.8%
Days on Market Until Sale	29	26	- 10.3%	17	26	+ 52.9%
Median Sales Price*	\$593,750	\$593,000	- 0.1%	\$720,000	\$639,950	- 11.1%
Average Sales Price*	\$632,631	\$610,195	- 3.5%	\$765,257	\$674,599	- 11.8%
Percent of List Price Received*	99.0%	99.3%	+ 0.3%	107.7%	99.3%	- 7.8%
Inventory of Homes for Sale	102	130	+ 27.5%	—	—	—
Months Supply of Inventory	2.2	3.5	+ 59.1%	—	—	—

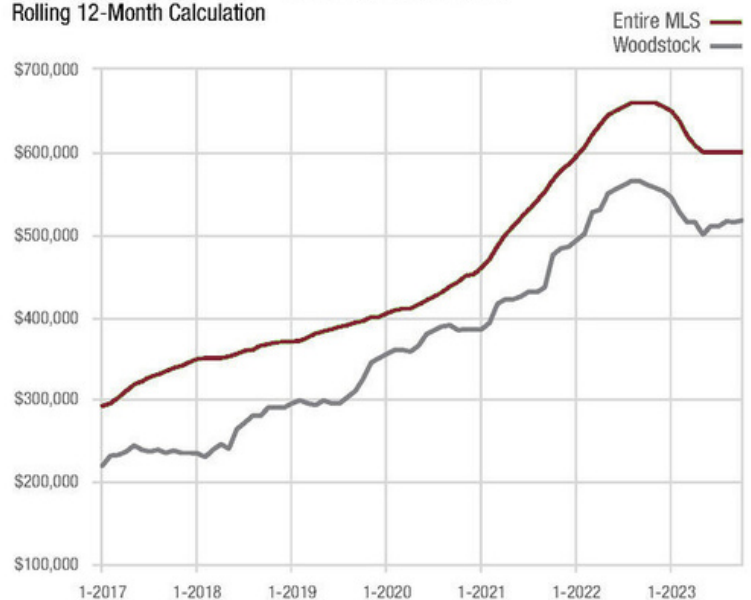
Townhouse/Condo Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	28	28	0.0%	403	387	- 4.0%
Sales	12	14	+ 16.7%	224	219	- 2.2%
Days on Market Until Sale	32	30	- 6.3%	16	31	+ 93.8%
Median Sales Price*	\$499,950	\$487,562	- 2.5%	\$559,500	\$525,000	- 6.2%
Average Sales Price*	\$526,733	\$516,609	- 1.9%	\$584,333	\$548,098	- 6.2%
Percent of List Price Received*	97.8%	99.1%	+ 1.3%	110.4%	99.8%	- 9.6%
Inventory of Homes for Sale	48	66	+ 37.5%	—	—	—
Months Supply of Inventory	2.3	3.3	+ 43.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.