

Residential Real Estate Report for Waterloo March 2024

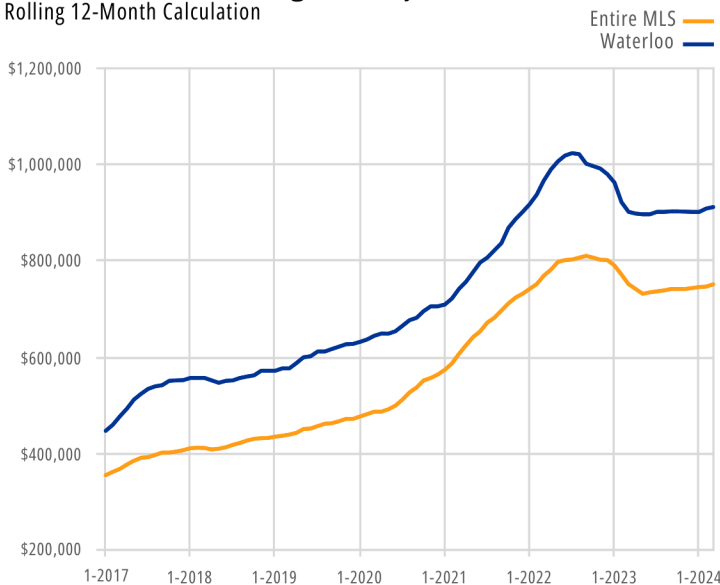


Single Family	March			Year to Date		
	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
Key Metrics						
New Listings	69	119	+ 72.5% +	191	237	+ 24.1%
Sales	54	68	25.9% +	138	152	+ 10.1%
Days on Market Until Sale	10	11	10.0% +	13	18	+ 38.5%
Median Sales Price*	\$887,500	\$952,500	7.3%	\$862,500	\$939,000	+ 8.9% +
Average Sales Price*	\$1,012,957	\$1,017,814	+ 0.5%	\$971,794	\$1,015,222	4.5%
Percent of List Price Received*	105.2%	106.1%	+ 0.9%	104.7%	103.4%	- 1.2%
Inventory of Homes for Sale	40	88	+ 120.0%	--	--	--
Months Supply of Inventory	0.7	1.5	+ 114.3%	--	--	--

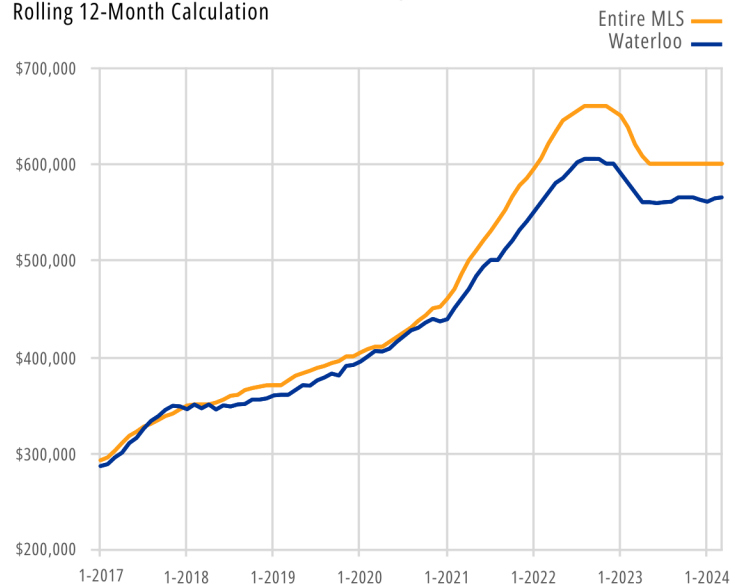
Townhouse/Condo	March			Year to Date		
	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
Key Metrics						
New Listings	103	111	+ 7.8% +	245	275	+ 12.2%
Sales	62	64	3.2% +	138	146	+ 5.8%
Days on Market Until Sale	27	28	3.7% +	29	31	+ 6.9%
Median Sales Price*	\$540,000	\$603,450	11.8% +	\$530,000	\$570,000	+ 7.5%
Average Sales Price*	\$608,428	\$627,339	3.1% +	\$583,841	\$587,757	+ 0.7%
Percent of List Price Received*	101.4%	101.8%	0.4% +	100.7%	101.0%	+ 0.3%
Inventory of Homes for Sale	110	135	22.7% +	--	--	--
Months Supply of Inventory	2.0	2.4	20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.