

Residential Real Estate Report for Waterloo April 2024



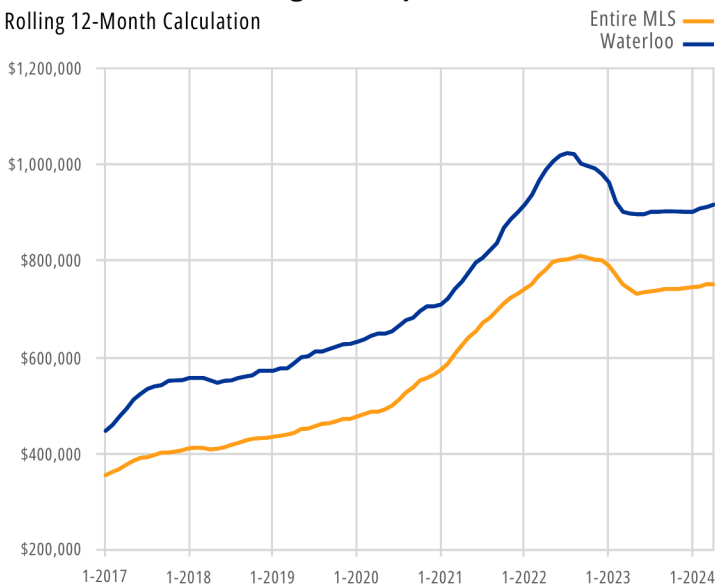
Single Family	April			Year to Date		
	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
Key Metrics						
New Listings	93	150	+ 61.3%	284	387	+ 36.3%
Sales	67	78	+ 16.4%	205	230	+ 12.2%
Days on Market Until Sale	12	15	+ 25.0%	13	17	+ 30.8%
Median Sales Price*	\$930,000	\$960,500	+ 3.3%	\$898,750	\$950,000	+ 5.7%
Average Sales Price*	\$1,032,255	\$1,105,587	+ 7.1%	\$991,555	\$1,045,867	+ 5.5%
Percent of List Price Received*	107.9%	107.2%	- 0.6%	105.8%	104.7%	- 1.0%
Inventory of Homes for Sale	52	119	+ 128.8%	--	--	--
Months Supply of Inventory	0.9	2.1	+ 133.3%	--	--	--

Townhouse/Condo	April			Year to Date		
	2023	2024	% Change	Thru 4-2023	Thru 4-2024	% Change
Key Metrics						
New Listings	90	166	+ 84.4%	335	442	+ 31.9%
Sales	66	72	+ 9.1%	204	220	+ 7.8%
Days on Market Until Sale	22	20	- 9.1%	27	28	+ 3.7%
Median Sales Price*	\$581,006	\$580,000	- 0.2%	\$555,500	\$570,000	+ 2.6%
Average Sales Price*	\$590,218	\$629,197	+ 6.6%	\$585,904	\$602,138	+ 2.8%
Percent of List Price Received*	102.3%	102.3%	0.0%	101.2%	101.4%	+ 0.2%
Inventory of Homes for Sale	100	191	+ 91.0%	--	--	--
Months Supply of Inventory	1.9	3.4	+ 78.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

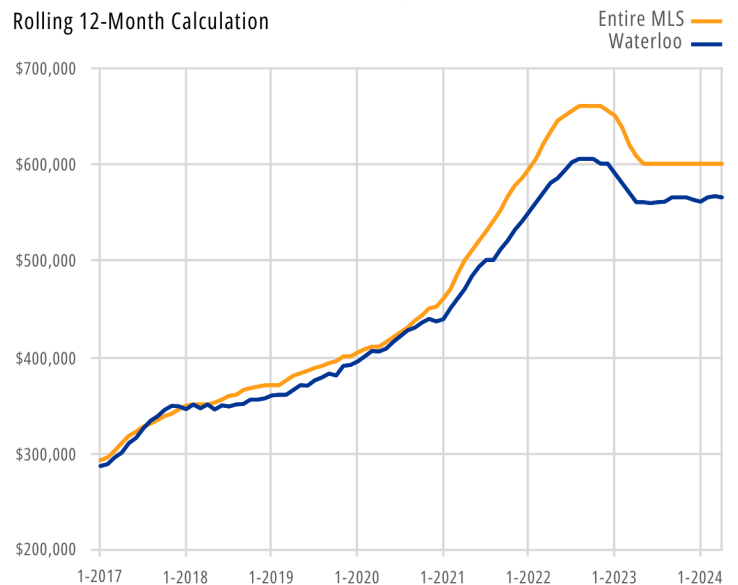
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.