Local Market Update – June 2023A Research Tool Provided by ITSO.

Preston

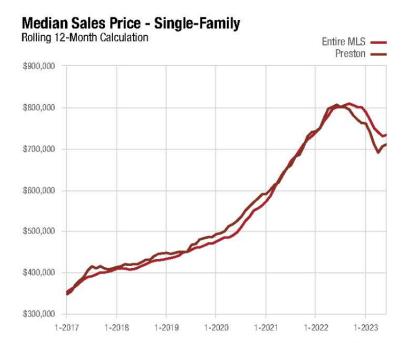
Area

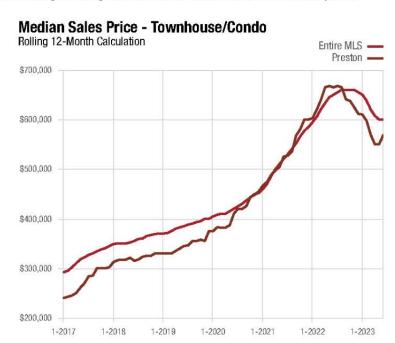


| Single Family | | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|-------------|------------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 6-2022 | Thru 6-2023 | % Change | |
| New Listings | 42 | 37 | - 11.9% | 248 | 146 | - 41.1% | |
| Sales | 19 | 19 | 0.0% | 143 | 99 | - 30.8% | |
| Days on Market Until Sale | 16 | 10 | - 37.5% | 10 | 16 | + 60.0% | |
| Median Sales Price* | \$730,000 | \$880,000 | + 20.5% | \$825,000 | \$765,000 | - 7.3% | |
| Average Sales Price* | \$769,389 | \$952,974 | + 23.9% | \$911,941 | \$859,311 | - 5.8% | |
| Percent of List Price Received* | 104.1% | 109.5% | + 5.2% | 118.8% | 109.2% | - 8.1% | |
| Inventory of Homes for Sale | 40 | 27 | - 32.5% | _ | 3. . | _ | |
| Months Supply of Inventory | 1.6 | 1.6 | 0.0% | | · _ | - | |

| Townhouse/Condo | | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 6-2022 | Thru 6-2023 | % Change | |
| New Listings | 23 | 21 | - 8.7% | 123 | 81 | - 34.1% | |
| Sales | 11 | 15 | + 36.4% | 64 | 50 | - 21.9% | |
| Days on Market Until Sale | 16 | 28 | + 75.0% | 10 | 21 | + 110.0% | |
| Median Sales Price* | \$525,000 | \$600,000 | + 14.3% | \$682,500 | \$572,500 | - 16.1% | |
| Average Sales Price* | \$539,318 | \$607,567 | + 12.7% | \$681,995 | \$577,915 | - 15.3% | |
| Percent of List Price Received* | 107.0% | 105.9% | - 1.0% | 120.9% | 106.4% | - 12.0% | |
| Inventory of Homes for Sale | 24 | 16 | - 33.3% | _ | £ | | |
| Months Supply of Inventory | 2.2 | 2.1 | - 4.5% | _ | = | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.