

# Local Market Update – July 2023

A Research Tool Provided by ITSO.



## North Dumfries

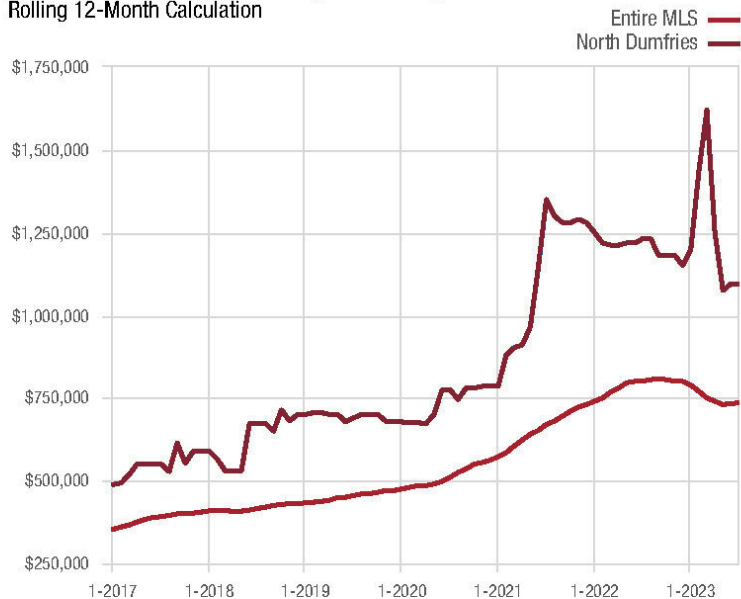
Single Family	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
<b>Key Metrics</b>						
New Listings	4	1	- 75.0%	16	12	- 25.0%
Sales	3	1	- 66.7%	11	9	- 18.2%
Days on Market Until Sale	10	35	+ 250.0%	6	33	+ 450.0%
Median Sales Price*	\$2,100,000	\$1,100,000	- 47.6%	\$1,150,000	\$1,095,000	- 4.8%
Average Sales Price*	\$1,678,333	\$1,100,000	- 34.5%	\$1,541,809	\$1,181,944	- 23.3%
Percent of List Price Received*	100.2%	97.8%	- 2.4%	120.0%	100.4%	- 16.3%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.1	1.1	0.0%	—	—	—

Townhouse/Condo	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	3	0	- 100.0%
Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	6	—	—
Median Sales Price*	—	—	—	\$875,000	—	—
Average Sales Price*	—	—	—	\$875,000	—	—
Percent of List Price Received*	—	—	—	125.0%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

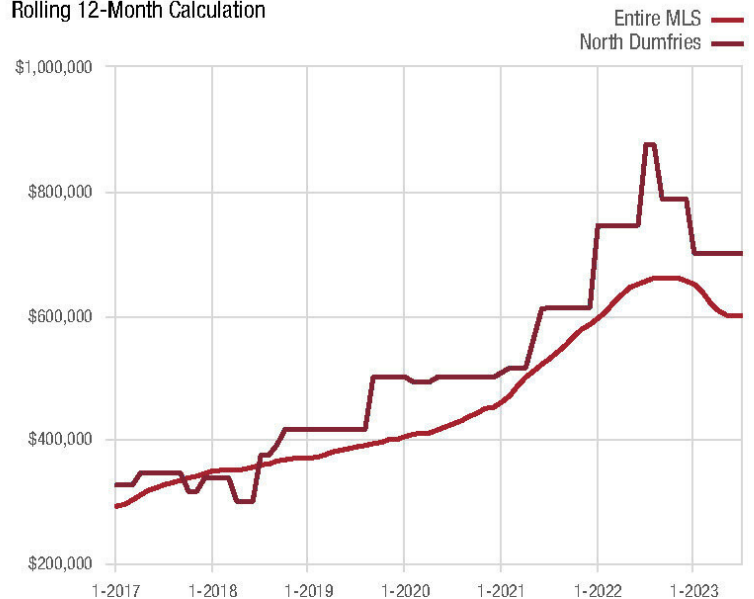
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.