

# Local Market Update – July 2023

A Research Tool Provided by ITSO.



## Wilmot

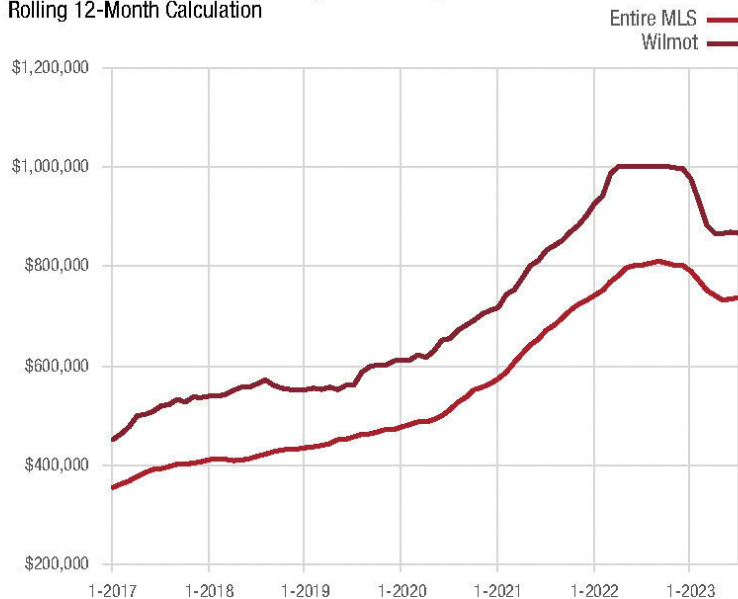
Single Family	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
<b>Key Metrics</b>						
New Listings	25	19	- 24.0%	233	160	- 31.3%
Sales	19	17	- 10.5%	138	111	- 19.6%
Days on Market Until Sale	26	11	- 57.7%	11	24	+ 118.2%
Median Sales Price*	\$835,000	<b>\$830,000</b>	- 0.6%	\$1,035,000	<b>\$860,000</b>	- 16.9%
Average Sales Price*	\$881,590	<b>\$949,908</b>	+ 7.7%	\$1,070,586	<b>\$983,865</b>	- 8.1%
Percent of List Price Received*	101.9%	<b>107.0%</b>	+ 5.0%	115.6%	<b>104.3%</b>	- 9.8%
Inventory of Homes for Sale	36	19	- 47.2%	—	—	—
Months Supply of Inventory	1.9	1.4	- 26.3%	—	—	—

Townhouse/Condo	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
<b>Key Metrics</b>						
New Listings	9	8	- 11.1%	70	38	- 45.7%
Sales	4	2	- 50.0%	45	22	- 51.1%
Days on Market Until Sale	25	11	- 56.0%	10	11	+ 10.0%
Median Sales Price*	\$695,500	<b>\$757,450</b>	+ 8.9%	\$782,400	<b>\$640,000</b>	- 18.2%
Average Sales Price*	\$691,625	<b>\$757,450</b>	+ 9.5%	\$771,704	<b>\$661,695</b>	- 14.3%
Percent of List Price Received*	104.2%	<b>102.6%</b>	- 1.5%	116.2%	<b>106.9%</b>	- 8.0%
Inventory of Homes for Sale	10	4	- 60.0%	—	—	—
Months Supply of Inventory	1.8	1.2	- 33.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

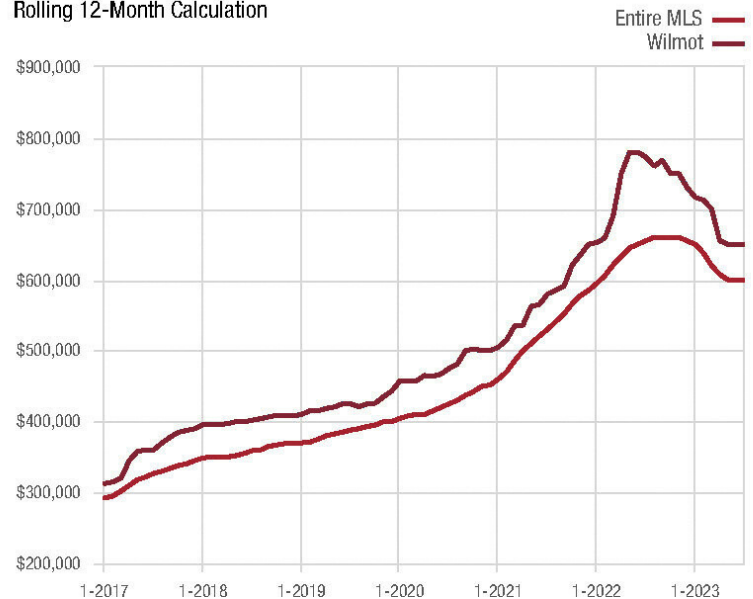
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.