

Local Market Update – August 2023

A Research Tool Provided by ITSO.



32 - Listowel

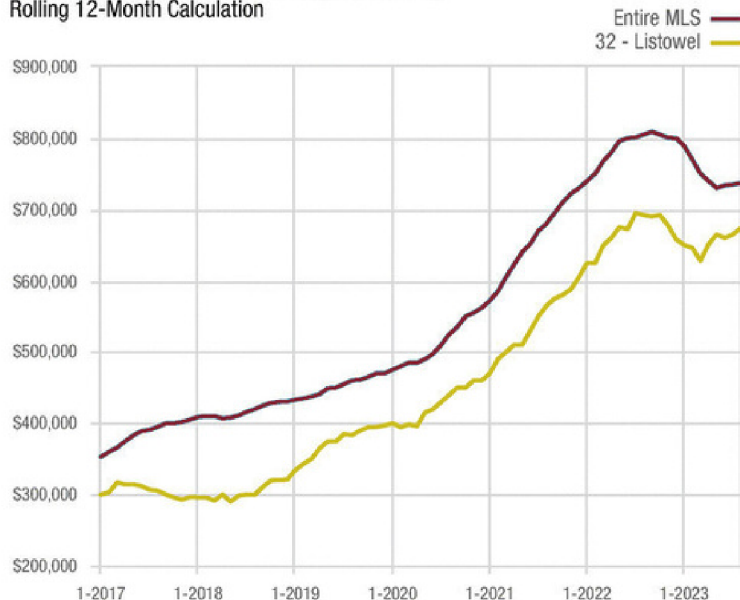
Single Family	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
Key Metrics						
New Listings	16	20	+ 25.0%	172	166	- 3.5%
Sales	7	8	+ 14.3%	103	108	+ 4.9%
Days on Market Until Sale	29	64	+ 120.7%	13	41	+ 215.4%
Median Sales Price*	\$615,000	\$627,125	+ 2.0%	\$705,000	\$696,000	- 1.3%
Average Sales Price*	\$695,143	\$770,456	+ 10.8%	\$725,085	\$706,102	- 2.6%
Percent of List Price Received*	93.8%	98.5%	+ 5.0%	109.6%	98.2%	- 10.4%
Inventory of Homes for Sale	34	32	- 5.9%	—	—	—
Months Supply of Inventory	2.6	2.6	0.0%	—	—	—

Townhouse/Condo	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
Key Metrics						
New Listings	4	8	+ 100.0%	42	53	+ 26.2%
Sales	1	3	+ 200.0%	28	36	+ 28.6%
Days on Market Until Sale	24	36	+ 50.0%	17	33	+ 94.1%
Median Sales Price*	\$650,000	\$639,900	- 1.6%	\$699,900	\$547,500	- 21.8%
Average Sales Price*	\$650,000	\$609,933	- 6.2%	\$642,746	\$539,847	- 16.0%
Percent of List Price Received*	100.0%	99.7%	- 0.3%	104.7%	99.6%	- 4.9%
Inventory of Homes for Sale	6	14	+ 133.3%	—	—	—
Months Supply of Inventory	1.8	4.1	+ 127.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

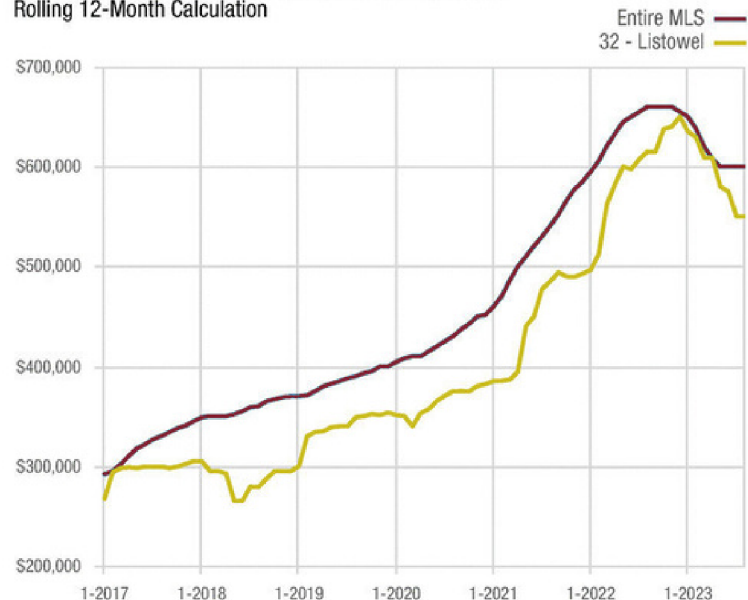
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.