

Local Market Update – August 2023

A Research Tool Provided by ITSO.



Wilmot

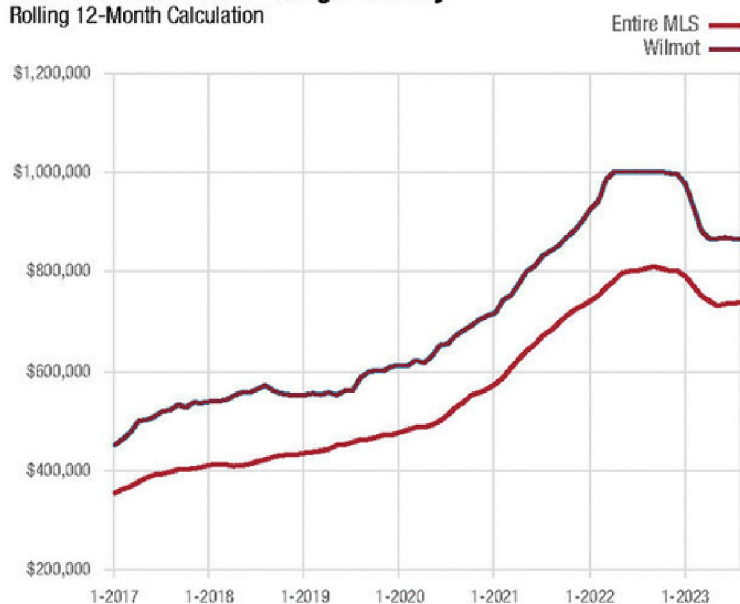
Single Family	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
Key Metrics						
New Listings	26	32	+ 23.1%	259	192	- 25.9%
Sales	11	15	+ 36.4%	149	126	- 15.4%
Days on Market Until Sale	33	31	- 6.1%	12	25	+ 108.3%
Median Sales Price*	\$953,000	\$865,000	- 9.2%	\$1,012,000	\$862,500	- 14.8%
Average Sales Price*	\$967,203	\$921,210	- 4.8%	\$1,062,954	\$976,406	- 8.1%
Percent of List Price Received*	97.5%	100.7%	+ 3.3%	114.2%	103.8%	- 9.1%
Inventory of Homes for Sale	34	28	- 17.6%	—	—	—
Months Supply of Inventory	1.9	2.0	+ 5.3%	—	—	—

Townhouse/Condo	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
Key Metrics						
New Listings	8	9	+ 12.5%	78	47	- 39.7%
Sales	9	6	- 33.3%	54	28	- 48.1%
Days on Market Until Sale	17	10	- 41.2%	12	11	- 8.3%
Median Sales Price*	\$650,000	\$687,500	+ 5.8%	\$750,000	\$655,000	- 12.7%
Average Sales Price*	\$642,490	\$741,417	+ 15.4%	\$750,169	\$678,779	- 9.5%
Percent of List Price Received*	104.0%	104.0%	0.0%	114.2%	106.3%	- 6.9%
Inventory of Homes for Sale	6	6	0.0%	—	—	—
Months Supply of Inventory	1.0	1.9	+ 90.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

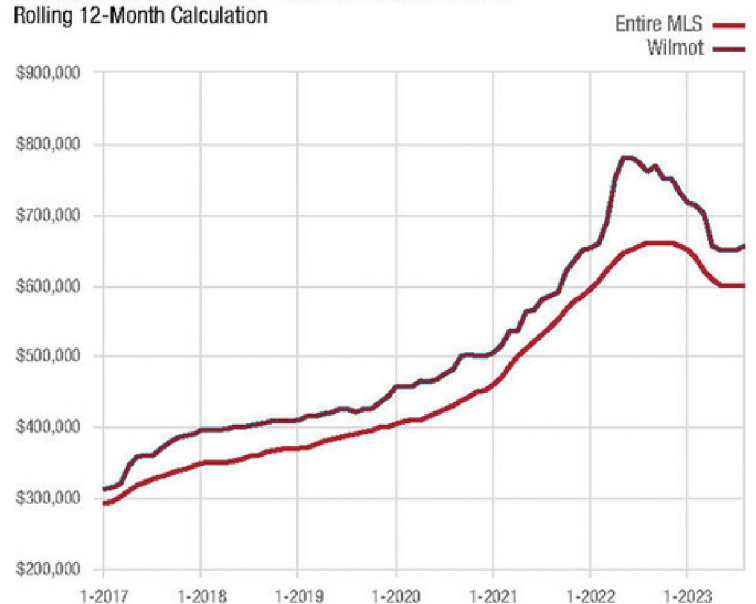
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.