

# Real Estate Market Report September 2023

## Galt East

Area



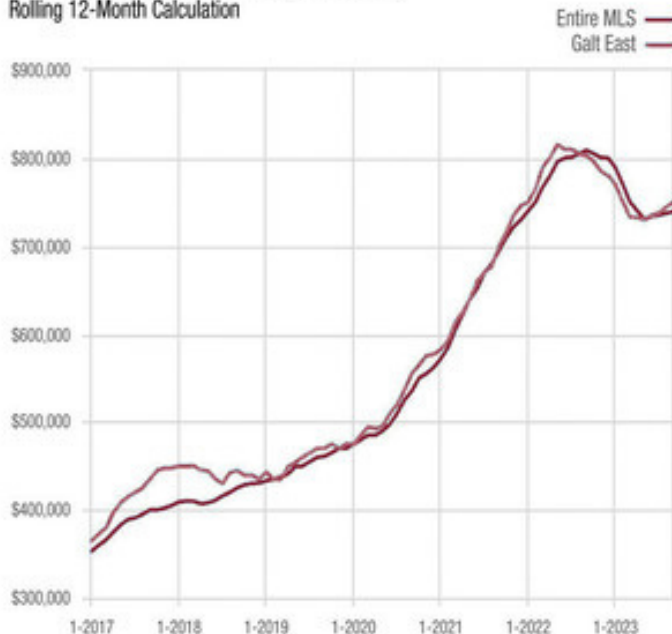
Single Family Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	30	65	+ 116.7%	458	346	- 24.5%
Sales	13	26	+ 100.0%	257	222	- 13.6%
Days on Market Until Sale	25	13	- 48.0%	12	13	+ 8.3%
Median Sales Price*	\$710,000	\$749,500	+ 5.6%	\$805,000	\$773,000	- 4.0%
Average Sales Price*	\$762,308	\$740,759	- 2.8%	\$849,061	\$769,701	- 9.3%
Percent of List Price Received*	100.2%	105.4%	+ 5.2%	115.6%	107.6%	- 6.9%
Inventory of Homes for Sale	35	47	+ 34.3%	—	—	—
Months Supply of Inventory	1.3	2.0	+ 53.8%	—	—	—

Townhouse/Condo Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	22	39	+ 77.3%	212	234	+ 10.4%
Sales	15	9	- 40.0%	121	124	+ 2.5%
Days on Market Until Sale	29	33	+ 13.8%	14	24	+ 71.4%
Median Sales Price*	\$530,000	\$619,000	+ 16.8%	\$660,000	\$630,000	- 4.5%
Average Sales Price*	\$572,537	\$615,220	+ 7.5%	\$668,988	\$626,364	- 6.4%
Percent of List Price Received*	100.9%	103.5%	+ 2.6%	115.4%	103.3%	- 10.5%
Inventory of Homes for Sale	28	43	+ 53.6%	—	—	—
Months Supply of Inventory	2.2	3.2	+ 45.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

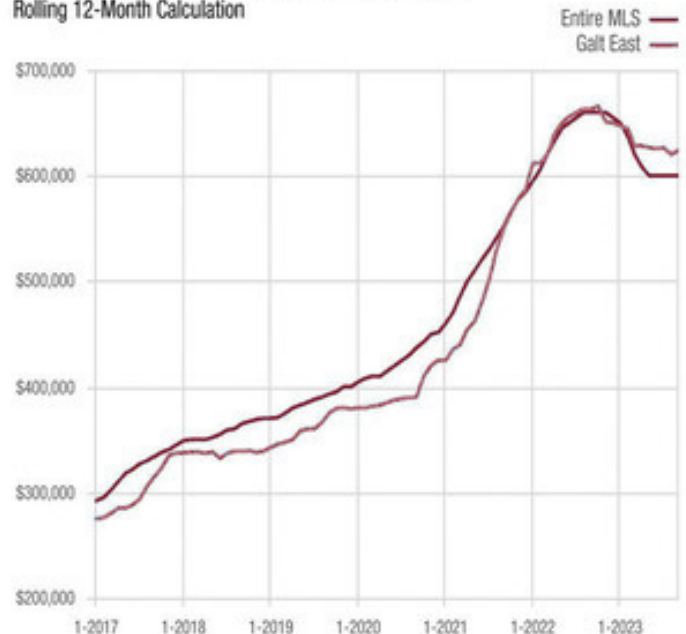
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.