

# Real Estate Market Report September 2023

## Galt West



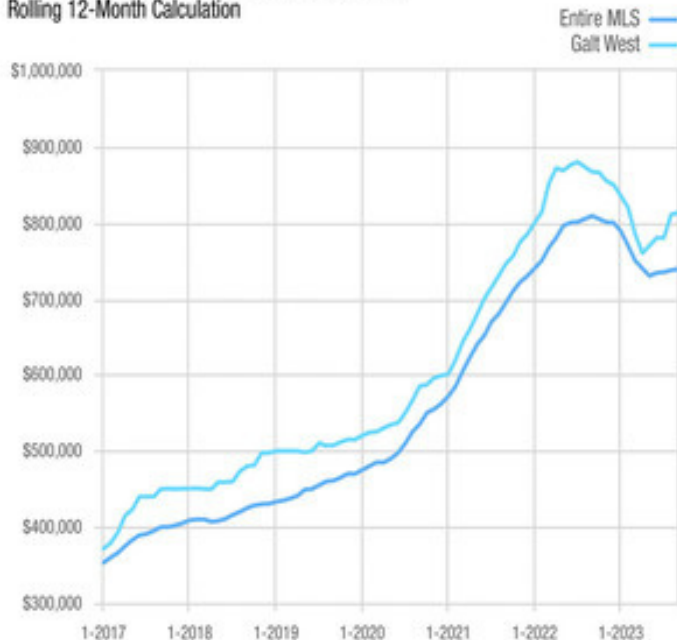
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
<b>Key Metrics</b>						
New Listings	30	41	+ 36.7%	373	257	- 31.1%
Sales	25	21	- 16.0%	220	159	- 27.7%
Days on Market Until Sale	21	12	- 42.9%	12	15	+ 25.0%
Median Sales Price*	\$790,000	\$832,000	+ 5.3%	\$877,500	\$835,000	- 4.8%
Average Sales Price*	\$826,400	\$798,236	- 3.4%	\$953,816	\$875,544	- 8.2%
Percent of List Price Received*	101.6%	106.1%	+ 4.4%	114.1%	106.6%	- 6.6%
Inventory of Homes for Sale	28	33	+ 17.9%	—	—	—
Months Supply of Inventory	1.2	2.0	+ 66.7%	—	—	—

Townhouse/Condo	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
<b>Key Metrics</b>						
New Listings	16	13	- 18.8%	101	116	+ 14.9%
Sales	6	2	- 66.7%	51	64	+ 25.5%
Days on Market Until Sale	10	23	+ 130.0%	11	27	+ 145.5%
Median Sales Price*	\$595,000	\$617,500	+ 3.8%	\$670,000	\$641,250	- 4.3%
Average Sales Price*	\$694,500	\$617,500	- 11.1%	\$706,473	\$674,094	- 4.6%
Percent of List Price Received*	109.2%	97.3%	- 10.9%	118.5%	101.7%	- 14.2%
Inventory of Homes for Sale	19	18	- 5.3%	—	—	—
Months Supply of Inventory	3.3	2.9	- 12.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

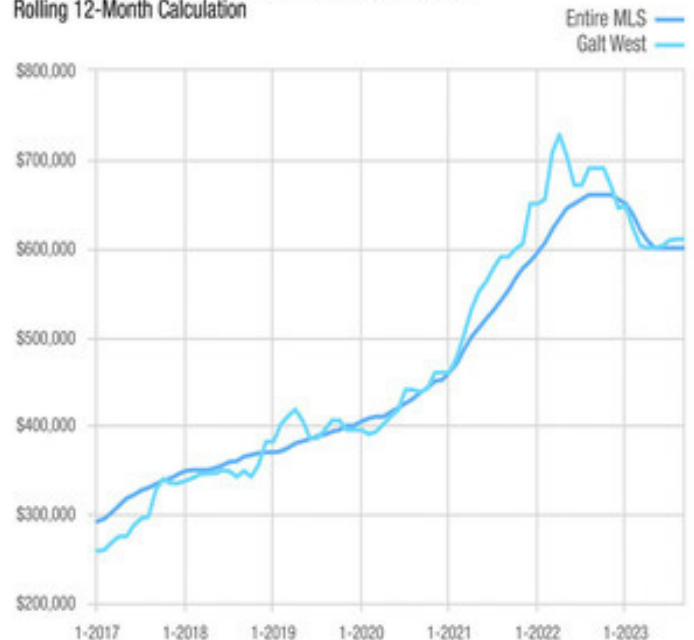
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.