

Real Estate Market Report September 2023

Hespeler



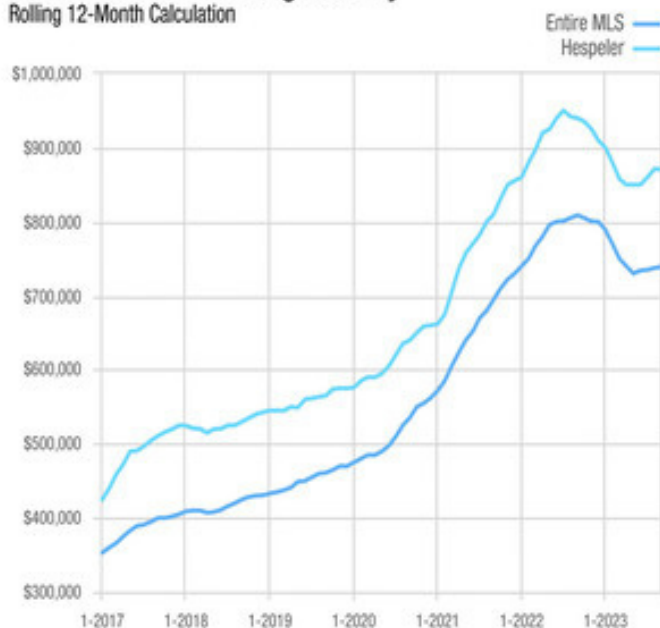
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	27	42	+ 55.6%	375	337	- 10.1%
Sales	22	14	- 36.4%	216	197	- 8.8%
Days on Market Until Sale	21	12	- 42.9%	11	14	+ 27.3%
Median Sales Price*	\$796,000	\$805,000	+ 1.1%	\$932,500	\$875,000	- 6.2%
Average Sales Price*	\$851,477	\$826,036	- 3.0%	\$1,027,633	\$909,916	- 11.5%
Percent of List Price Received*	100.4%	103.6%	+ 3.2%	113.3%	105.8%	- 6.6%
Inventory of Homes for Sale	29	42	+ 44.8%	—	—	—
Months Supply of Inventory	1.2	2.1	+ 75.0%	—	—	—

Townhouse/Condo	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	17	19	+ 11.8%	206	186	- 9.7%
Sales	13	11	- 15.4%	117	98	- 16.2%
Days on Market Until Sale	27	13	- 51.9%	14	14	0.0%
Median Sales Price*	\$650,000	\$650,000	0.0%	\$742,500	\$657,500	- 11.4%
Average Sales Price*	\$607,423	\$604,666	- 0.5%	\$741,957	\$645,423	- 13.0%
Percent of List Price Received*	100.2%	105.5%	+ 5.3%	112.2%	106.6%	- 5.0%
Inventory of Homes for Sale	19	28	+ 47.4%	—	—	—
Months Supply of Inventory	1.6	2.8	+ 75.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

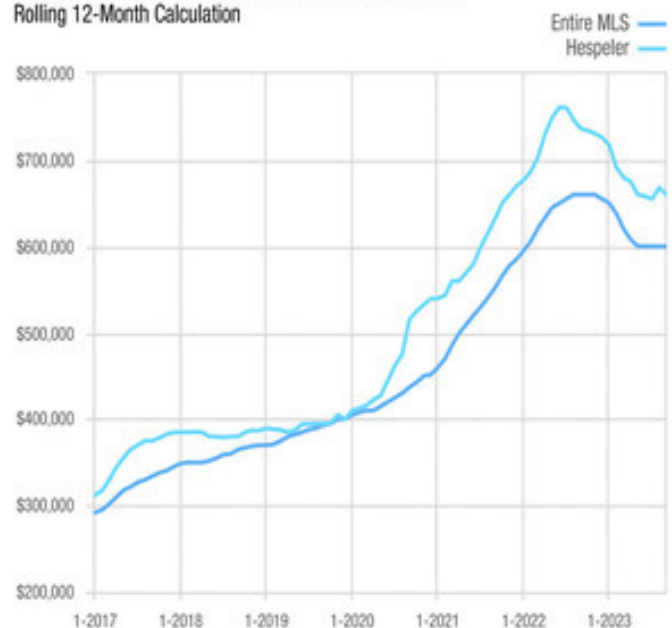
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.