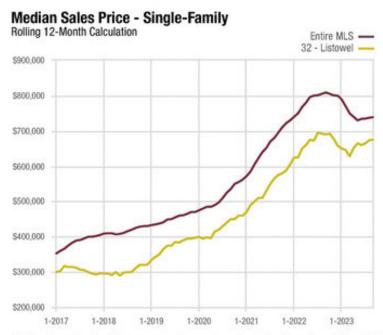
Real Estate Market Report September 2023

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| Single Family Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|------------------|----------|
| | 2022 | 2023 | % Change | Thru 9-2022 | Thru 9-2023 | % Change |
| New Listings | 19 | 18 | - 5.3% | 191 | 184 | - 3.7% |
| Sales | 12 | 5 | - 58.3% | 115 | 113 | - 1.7% |
| Days on Market Until Sale | 47 | 43 | - 8.5% | 16 | 41 | + 156.3% |
| Median Sales Price* | \$537,500 | \$520,000 | - 3.3% | \$675,000 | \$690,000 | + 2.2% |
| Average Sales Price* | \$598,567 | \$571,000 | - 4.6% | \$711,883 | \$700,124 | - 1.7% |
| Percent of List Price Received* | 95.9% | 96.0% | + 0.1% | 108.1% | 98.1% | - 9.3% |
| Inventory of Homes for Sale | 33 | 34 | + 3.0% | - | 5 -5 | _ |
| Months Supply of Inventory | 2.6 | 2.9 | + 11.5% | _ | _ | _ |

| Townhouse/Condo Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| | 2022 | 2023 | % Change | Thru 9-2022 | Thru 9-2023 | % Change |
| New Listings | 4 | 10 | + 150.0% | 46 | 63 | + 37.0% |
| Sales | 1 | 0 | - 100.0% | 29 | 36 | + 24.1% |
| Days on Market Until Sale | 7 | _ | _ | 17 | 33 | + 94.1% |
| Median Sales Price* | \$550,000 | _ | _ | \$699,900 | \$547,500 | - 21.8% |
| Average Sales Price* | \$550,000 | _ | _ | \$639,548 | \$539,847 | - 15.6% |
| Percent of List Price Received* | 91.7% | _ | _ | 104.3% | 99.6% | - 4.5% |
| Inventory of Homes for Sale | 8 | 19 | + 137.5% | _ | _ | _ |
| Months Supply of Inventory | 2.5 | 5.2 | + 108.0% | _ | _ | _ |

^{*} Does not account for salle concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.