

Real Estate Market Report September 2023



Waterloo

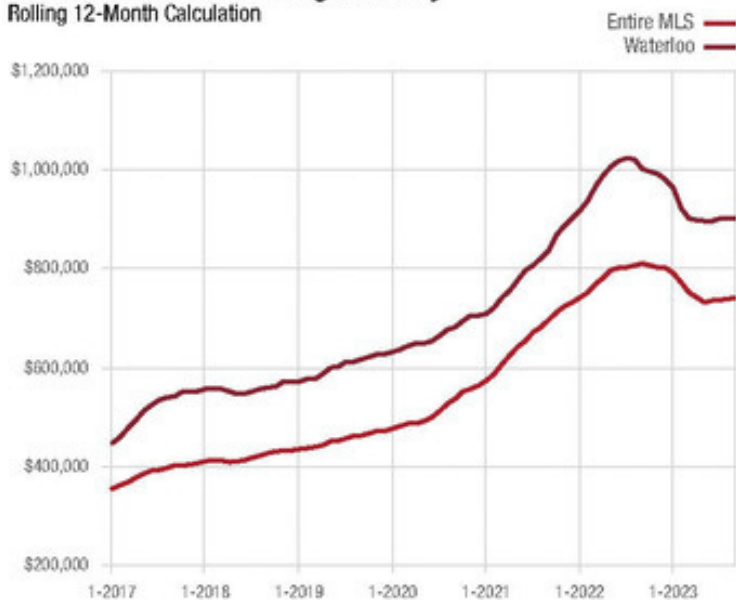
Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	94	142	+ 51.1%	1,099	906	- 17.6%
Sales	51	50	- 2.0%	624	534	- 14.4%
Days on Market Until Sale	19	16	- 15.8%	12	13	+ 8.3%
Median Sales Price*	\$816,618	\$871,500	+ 6.7%	\$1,005,000	\$906,000	- 9.9%
Average Sales Price*	\$903,788	\$931,551	+ 3.1%	\$1,098,260	\$1,012,027	- 7.9%
Percent of List Price Received*	102.3%	104.5%	+ 2.2%	114.7%	107.4%	- 6.4%
Inventory of Homes for Sale	79	132	+ 67.1%	—	—	—
Months Supply of Inventory	1.2	2.4	+ 100.0%	—	—	—

Townhouse/Condo	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	77	129	+ 67.5%	1,021	933	- 8.6%
Sales	47	57	+ 21.3%	597	547	- 8.4%
Days on Market Until Sale	31	18	- 41.9%	16	23	+ 43.8%
Median Sales Price*	\$560,000	\$575,000	+ 2.7%	\$612,000	\$567,500	- 7.3%
Average Sales Price*	\$579,921	\$640,151	+ 10.4%	\$643,648	\$603,559	- 6.2%
Percent of List Price Received*	99.3%	101.1%	+ 1.8%	111.7%	102.8%	- 8.0%
Inventory of Homes for Sale	99	149	+ 50.5%	—	—	—
Months Supply of Inventory	1.5	2.7	+ 80.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

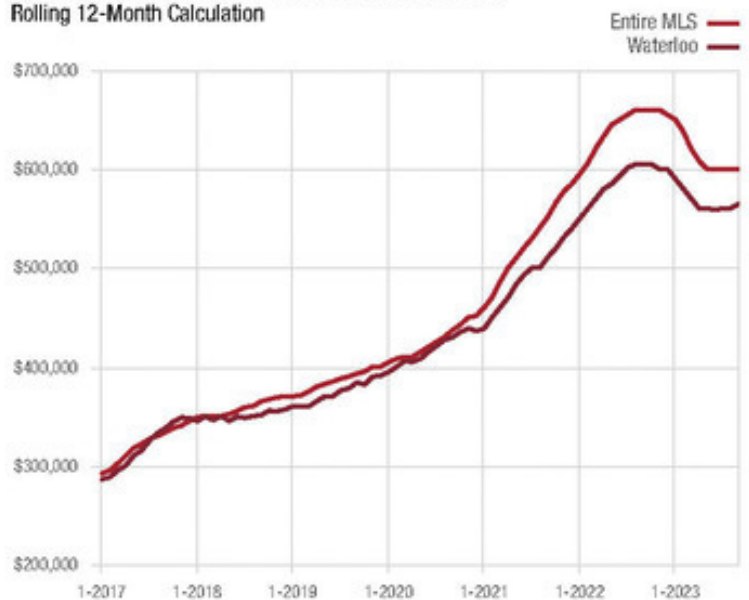
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.