

Real Estate Market Report September 2023



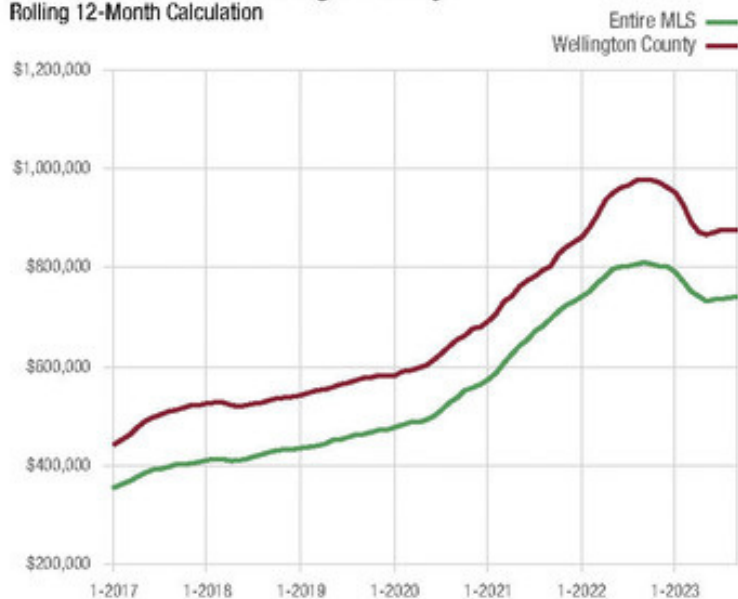
Wellington County

Single Family	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	294	369	+ 25.5%	2,841	2,458	- 13.5%
Sales	136	114	- 16.2%	1,536	1,347	- 12.3%
Days on Market Until Sale	34	25	- 26.5%	17	25	+ 47.1%
Median Sales Price*	\$865,000	\$920,000	+ 6.4%	\$990,000	\$885,000	- 10.6%
Average Sales Price*	\$1,046,113	\$1,024,774	- 2.0%	\$1,105,904	\$975,381	- 11.8%
Percent of List Price Received*	95.8%	98.8%	+ 3.1%	106.9%	99.9%	- 6.5%
Inventory of Homes for Sale	424	489	+ 15.3%	—	—	—
Months Supply of Inventory	2.5	3.5	+ 40.0%	—	—	—

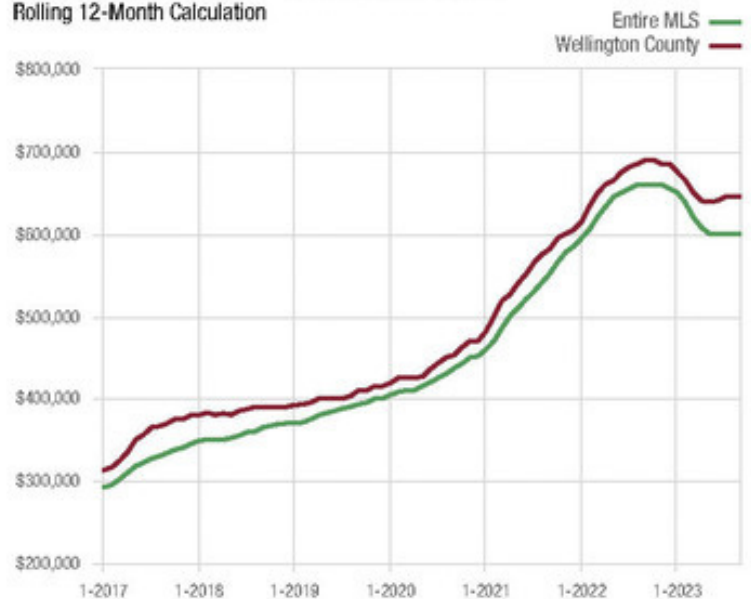
Townhouse/Condo	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Key Metrics						
New Listings	133	200	+ 50.4%	1,520	1,345	- 11.5%
Sales	78	60	- 23.1%	866	851	- 1.7%
Days on Market Until Sale	31	36	+ 16.1%	14	27	+ 92.9%
Median Sales Price*	\$661,250	\$655,000	- 0.9%	\$700,000	\$651,035	- 7.0%
Average Sales Price*	\$638,422	\$669,071	+ 4.8%	\$721,654	\$655,609	- 9.2%
Percent of List Price Received*	97.9%	99.1%	+ 1.2%	108.2%	99.9%	- 7.7%
Inventory of Homes for Sale	176	253	+ 43.8%	—	—	—
Months Supply of Inventory	1.9	2.9	+ 52.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.