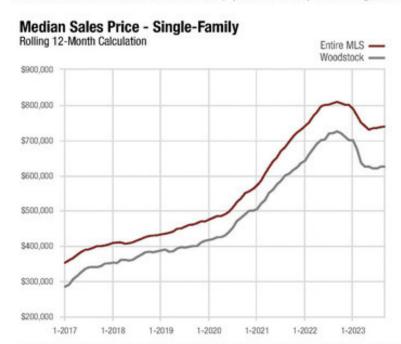
Real Estate Market Report September 2023

Woodstock

Single Family Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	79	98	+ 24.1%	783	655	- 16.3%
Sales	34	32	- 5.9%	423	355	- 16.1%
Days on Market Until Sale	34	24	- 29.4%	16	26	+ 62.5%
Median Sales Price*	\$651,825	\$629,950	- 3.4%	\$729,030	\$645,000	- 11.5%
Average Sales Price*	\$735,007	\$633,741	- 13.8%	\$778,425	\$681,855	- 12.4%
Percent of List Price Received*	96.7%	100.1%	+ 3.5%	108.6%	99.3%	- 8.6%
Inventory of Homes for Sale	123	142	+ 15.4%	-	_	_
Months Supply of Inventory	2.6	3.8	+ 46.2%	_	_	_

Townhouse/Condo Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
New Listings	34	49	+ 44.1%	375	358	- 4.5%
Sales	15	14	- 6.7%	212	205	- 3.3%
Days on Market Until Sale	38	26	- 31.6%	15	31	+ 106.7%
Median Sales Price*	\$500,000	\$504,500	+ 0.9%	\$562,500	\$525,000	- 6.7%
Average Sales Price*	\$495,310	\$514,750	+ 3.9%	\$587,594	\$550,248	- 6.4%
Percent of List Price Received*	98.6%	100.3%	+ 1.7%	111.1%	99.9%	- 10.1%
Inventory of Homes for Sale	47	74	+ 57.4%	_	-	_
Months Supply of Inventory	2.1	3.7	+ 76.2%	_	_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.