

Residential Real Estate Report for Guelph November 2023

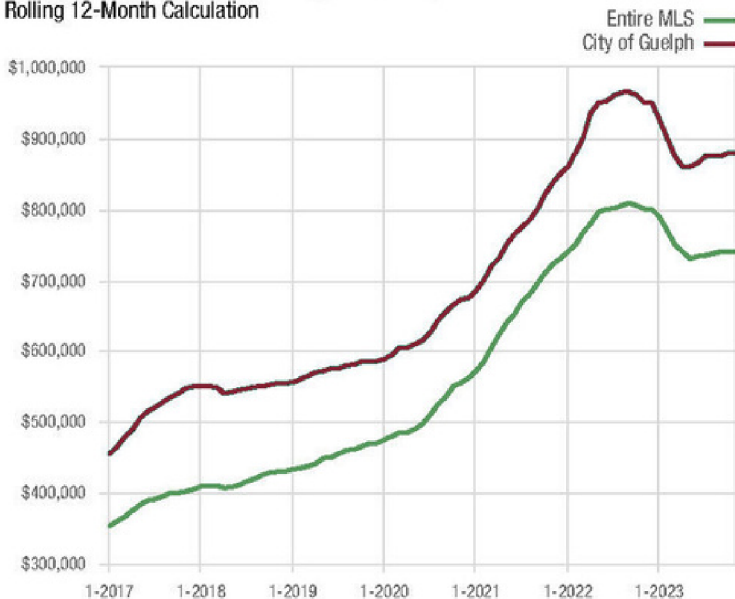


Single Family	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Key Metrics						
New Listings	92	100	+ 8.7%	1,711	1,403	- 18.0%
Sales	65	47	- 27.7%	989	817	- 17.4%
Days on Market Until Sale	27	29	+ 7.4%	15	18	+ 20.0%
Median Sales Price*	\$800,000	\$880,000	+ 10.0%	\$950,000	\$885,000	- 6.8%
Average Sales Price*	\$834,699	\$922,845	+ 10.6%	\$1,028,606	\$947,679	- 7.9%
Percent of List Price Received*	97.8%	97.5%	- 0.3%	106.7%	101.0%	- 5.3%
Inventory of Homes for Sale	132	163	+ 23.5%	—	—	—
Months Supply of Inventory	1.5	2.3	+ 53.3%	—	—	—

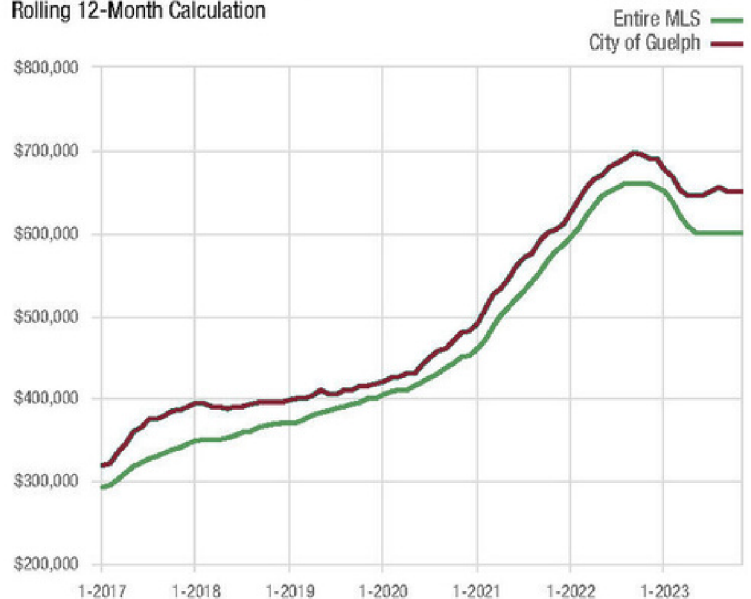
Townhouse/Condo	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Key Metrics						
New Listings	80	104	+ 30.0%	1,483	1,267	- 14.6%
Sales	43	53	+ 23.3%	876	774	- 11.6%
Days on Market Until Sale	33	28	- 15.2%	17	21	+ 23.5%
Median Sales Price*	\$570,000	\$630,000	+ 10.5%	\$695,000	\$655,000	- 5.8%
Average Sales Price*	\$588,263	\$637,659	+ 8.4%	\$710,878	\$658,739	- 7.3%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	106.7%	99.9%	- 6.4%
Inventory of Homes for Sale	92	152	+ 65.2%	—	—	—
Months Supply of Inventory	1.2	2.3	+ 91.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.