

Residential Real Estate Report for City of Waterloo November 2023



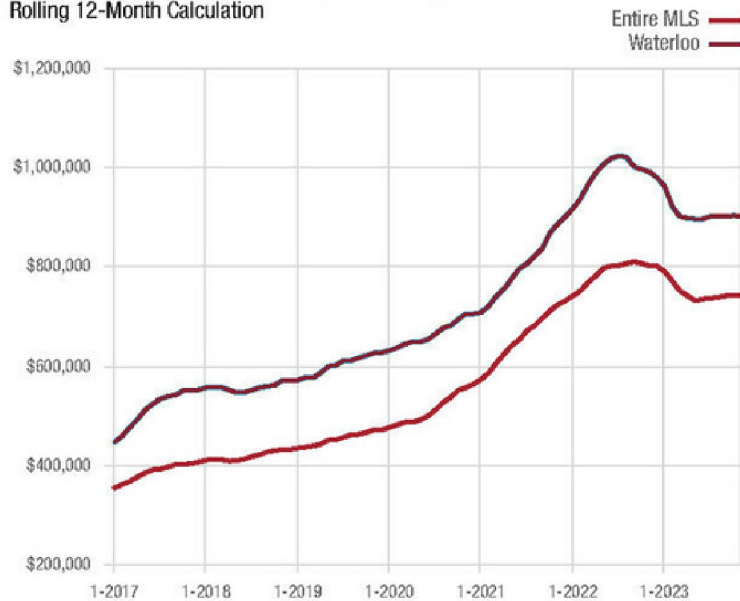
Single Family	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Key Metrics						
New Listings	63	78	+ 23.8%	1,243	1,091	- 12.2%
Sales	43	38	- 11.6%	730	636	- 12.9%
Days on Market Until Sale	23	24	+ 4.3%	13	14	+ 7.7%
Median Sales Price*	\$901,000	\$858,250	- 4.7%	\$985,000	\$902,650	- 8.4%
Average Sales Price*	\$1,046,770	\$953,345	- 8.9%	\$1,079,175	\$1,004,106	- 7.0%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	112.6%	106.5%	- 5.4%
Inventory of Homes for Sale	57	111	+ 94.7%	—	—	—
Months Supply of Inventory	0.9	2.0	+ 122.2%	—	—	—

Townhouse/Condo	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Key Metrics						
New Listings	57	81	+ 42.1%	1,166	1,109	- 4.9%
Sales	48	39	- 18.8%	684	634	- 7.3%
Days on Market Until Sale	22	24	+ 9.1%	17	23	+ 35.3%
Median Sales Price*	\$540,000	\$515,000	- 4.6%	\$601,000	\$565,000	- 6.0%
Average Sales Price*	\$554,728	\$557,021	+ 0.4%	\$636,135	\$601,704	- 5.4%
Percent of List Price Received*	100.5%	98.9%	- 1.6%	110.2%	102.5%	- 7.0%
Inventory of Homes for Sale	88	124	+ 40.9%	—	—	—
Months Supply of Inventory	1.4	2.2	+ 57.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

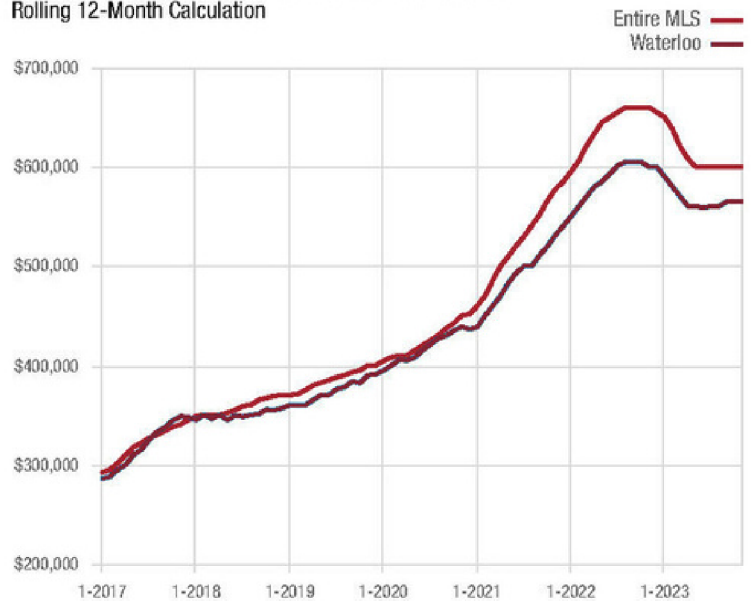
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.