

# Residential Real Estate Report for Wellington County November 2023

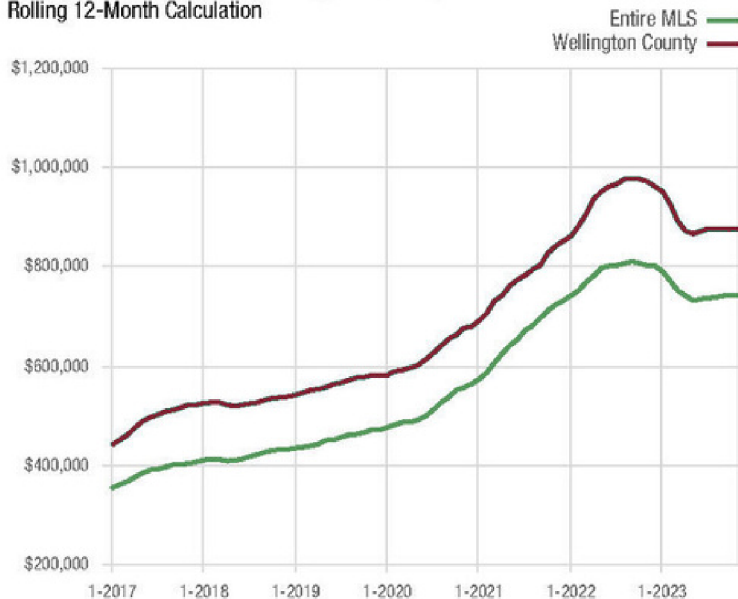


Single Family	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
<b>Key Metrics</b>						
New Listings	183	212	+ 15.8%	3,262	2,979	- 8.7%
Sales	105	97	- 7.6%	1,774	1,580	- 10.9%
Days on Market Until Sale	37	34	- 8.1%	19	26	+ 36.8%
Median Sales Price*	\$827,500	<b>\$865,000</b>	+ 4.5%	\$970,000	<b>\$880,000</b>	- 9.3%
Average Sales Price*	\$900,678	<b>\$1,047,982</b>	+ 16.4%	\$1,078,695	<b>\$977,656</b>	- 9.4%
Percent of List Price Received*	96.4%	<b>97.3%</b>	+ 0.9%	105.6%	<b>99.5%</b>	- 5.8%
Inventory of Homes for Sale	345	<b>447</b>	+ 29.6%	—	—	—
Months Supply of Inventory	2.2	<b>3.2</b>	+ 45.5%	—	—	—

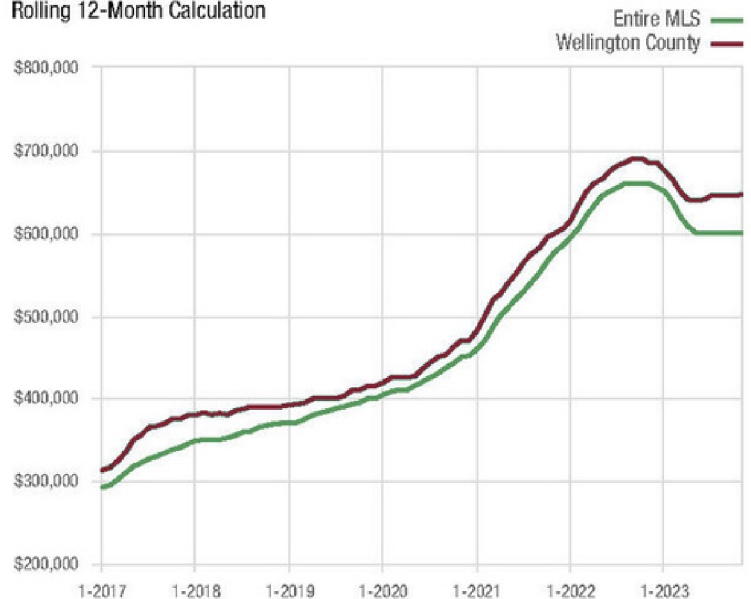
Townhouse/Condo	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
<b>Key Metrics</b>						
New Listings	104	150	+ 44.2%	1,726	1,641	- 4.9%
Sales	60	61	+ 1.7%	1,011	979	- 3.2%
Days on Market Until Sale	34	28	- 17.6%	17	27	+ 58.8%
Median Sales Price*	\$580,000	<b>\$644,000</b>	+ 11.0%	\$688,000	<b>\$650,000</b>	- 5.5%
Average Sales Price*	\$601,703	<b>\$646,114</b>	+ 7.4%	\$707,056	<b>\$654,333</b>	- 7.5%
Percent of List Price Received*	97.8%	<b>98.0%</b>	+ 0.2%	106.7%	<b>99.7%</b>	- 6.6%
Inventory of Homes for Sale	154	<b>245</b>	+ 59.1%	—	—	—
Months Supply of Inventory	1.7	<b>2.9</b>	+ 70.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price - Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price - Townhouse/Condo**  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.