

Residential Real Estate Report for West Galt November 2023



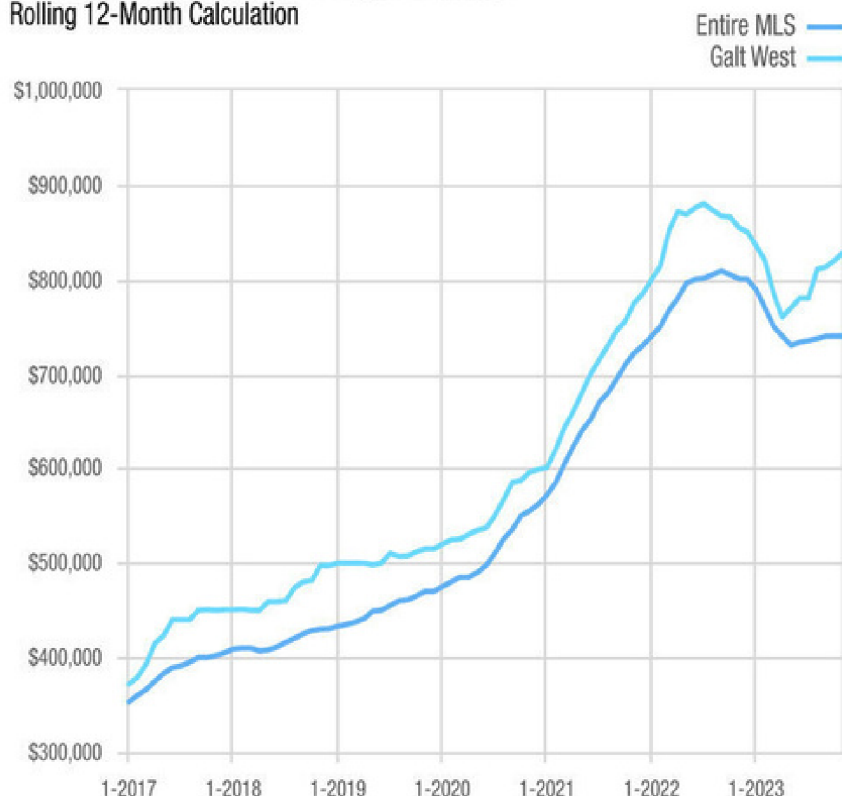
Single Family	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	22	24	+ 9.1%	421	308	- 26.8%
Sales	16	13	- 18.8%	251	180	- 28.3%
Days on Market Until Sale	20	32	+ 60.0%	13	17	+ 30.8%
Median Sales Price*	\$709,750	\$810,000	+ 14.1%	\$855,000	\$836,500	- 2.2%
Average Sales Price*	\$767,525	\$849,500	+ 10.7%	\$933,721	\$873,789	- 6.4%
Percent of List Price Received*	103.9%	98.0%	- 5.7%	112.7%	105.8%	- 6.1%
Inventory of Homes for Sale	23	38	+ 65.2%	—	—	—
Months Supply of Inventory	1.0	2.4	+ 140.0%	—	—	—

Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	22	14	- 36.4%	134	148	+ 10.4%
Sales	1	5	+ 400.0%	58	73	+ 25.9%
Days on Market Until Sale	8	18	+ 125.0%	12	26	+ 116.7%
Median Sales Price*	\$653,000	\$540,000	- 17.3%	\$651,500	\$632,500	- 2.9%
Average Sales Price*	\$653,000	\$570,560	- 12.6%	\$693,424	\$663,995	- 4.2%
Percent of List Price Received*	108.8%	102.9%	- 5.4%	116.6%	101.7%	- 12.8%
Inventory of Homes for Sale	18	28	+ 55.6%	—	—	—
Months Supply of Inventory	3.3	4.4	+ 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

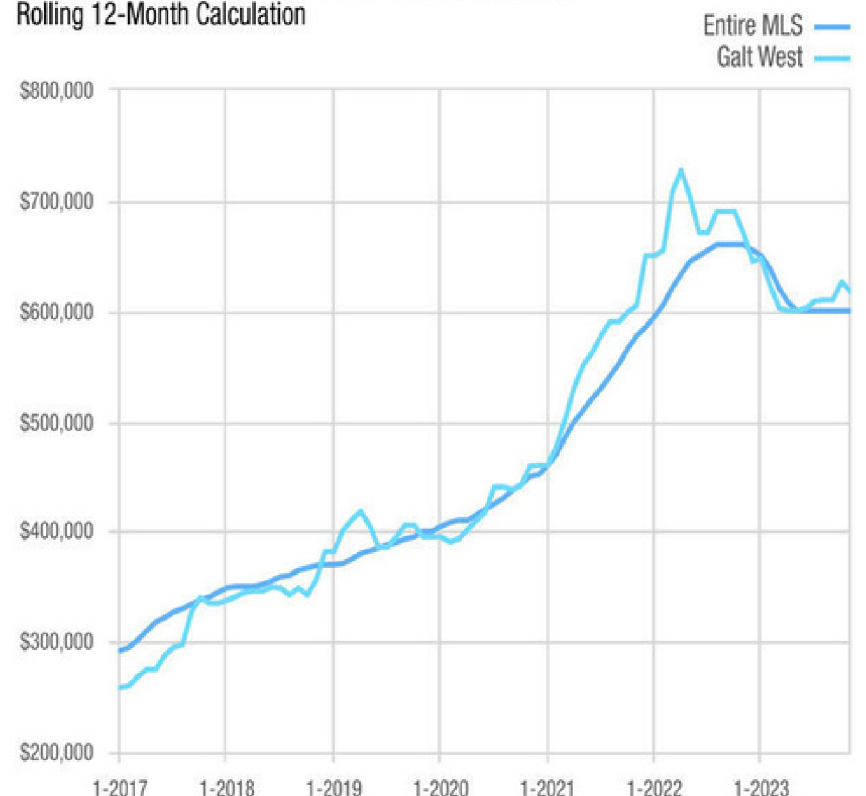
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.