

Residential Real Estate Report for Woodstock November 2023

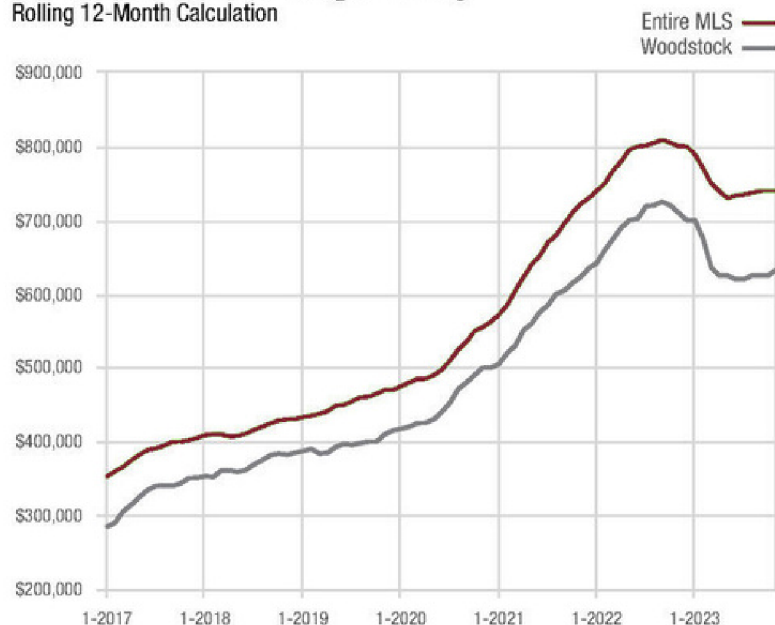


Single Family	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Key Metrics						
New Listings	61	56	- 8.2%	899	791	- 12.0%
Sales	31	33	+ 6.5%	496	429	- 13.5%
Days on Market Until Sale	33	29	- 12.1%	18	27	+ 50.0%
Median Sales Price*	\$549,000	\$640,000	+ 16.6%	\$705,500	\$640,000	- 9.3%
Average Sales Price*	\$580,594	\$644,900	+ 11.1%	\$753,715	\$672,315	- 10.8%
Percent of List Price Received*	97.7%	97.0%	- 0.7%	107.1%	99.1%	- 7.5%
Inventory of Homes for Sale	87	117	+ 34.5%	—	—	—
Months Supply of Inventory	1.9	3.1	+ 63.2%	—	—	—

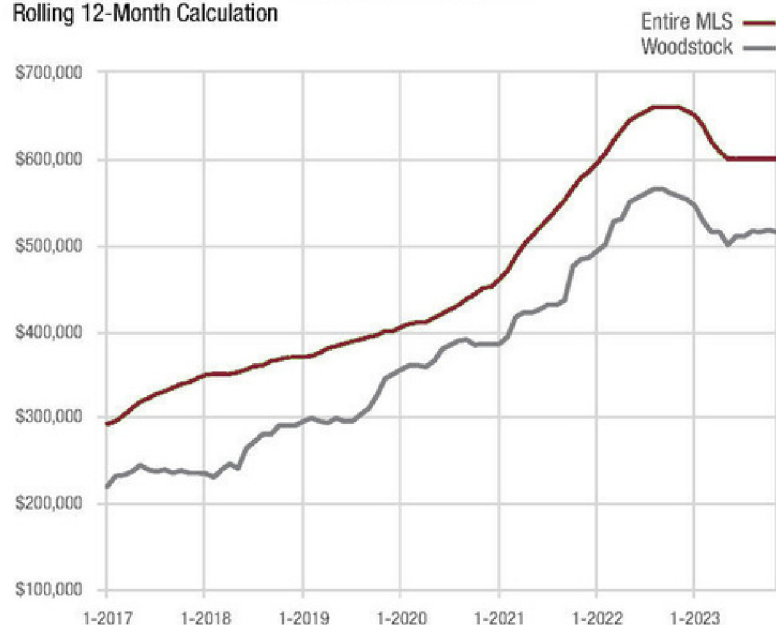
Townhouse/Condo	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Key Metrics						
New Listings	25	22	- 12.0%	428	410	- 4.2%
Sales	11	10	- 9.1%	235	230	- 2.1%
Days on Market Until Sale	29	23	- 20.7%	17	31	+ 82.4%
Median Sales Price*	\$455,000	\$415,000	- 8.8%	\$555,513	\$518,700	- 6.6%
Average Sales Price*	\$477,355	\$428,061	- 10.3%	\$579,326	\$543,126	- 6.2%
Percent of List Price Received*	97.9%	98.0%	+ 0.1%	109.8%	99.7%	- 9.2%
Inventory of Homes for Sale	43	64	+ 48.8%	—	—	—
Months Supply of Inventory	2.1	3.2	+ 52.4%	—	—	—

Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.