

Residential Real Estate Report for Hespeler December 2023



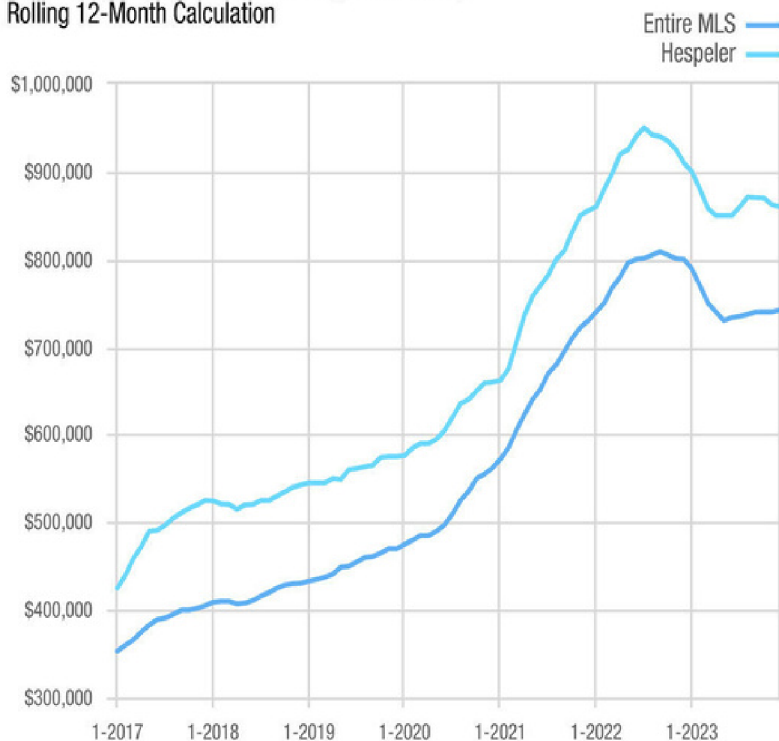
| Single Family | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 15 | 10 | - 33.3% | 446 | 406 | - 9.0% |
| Sales | 11 | 12 | + 9.1% | 258 | 245 | - 5.0% |
| Days on Market Until Sale | 24 | 20 | - 16.7% | 13 | 14 | + 7.7% |
| Median Sales Price* | \$820,000 | \$800,000 | - 2.4% | \$909,500 | \$860,000 | - 5.4% |
| Average Sales Price* | \$843,774 | \$866,333 | + 2.7% | \$999,938 | \$903,371 | - 9.7% |
| Percent of List Price Received* | 99.8% | 103.2% | + 3.4% | 111.0% | 105.3% | - 5.1% |
| Inventory of Homes for Sale | 19 | 18 | - 5.3% | — | — | — |
| Months Supply of Inventory | 0.9 | 0.9 | 0.0% | — | — | — |

| Townhouse/Condo | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 12-2022 | Thru 12-2023 | % Change |
| New Listings | 6 | 1 | - 83.3% | 240 | 231 | - 3.8% |
| Sales | 3 | 4 | + 33.3% | 138 | 114 | - 17.4% |
| Days on Market Until Sale | 16 | 27 | + 68.8% | 15 | 16 | + 6.7% |
| Median Sales Price* | \$705,000 | \$625,000 | - 11.3% | \$726,000 | \$655,000 | - 9.8% |
| Average Sales Price* | \$694,333 | \$627,750 | - 9.6% | \$725,110 | \$642,890 | - 11.3% |
| Percent of List Price Received* | 101.9% | 101.6% | - 0.3% | 110.4% | 105.8% | - 4.2% |
| Inventory of Homes for Sale | 10 | 24 | + 140.0% | — | — | — |
| Months Supply of Inventory | 0.9 | 2.5 | + 177.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

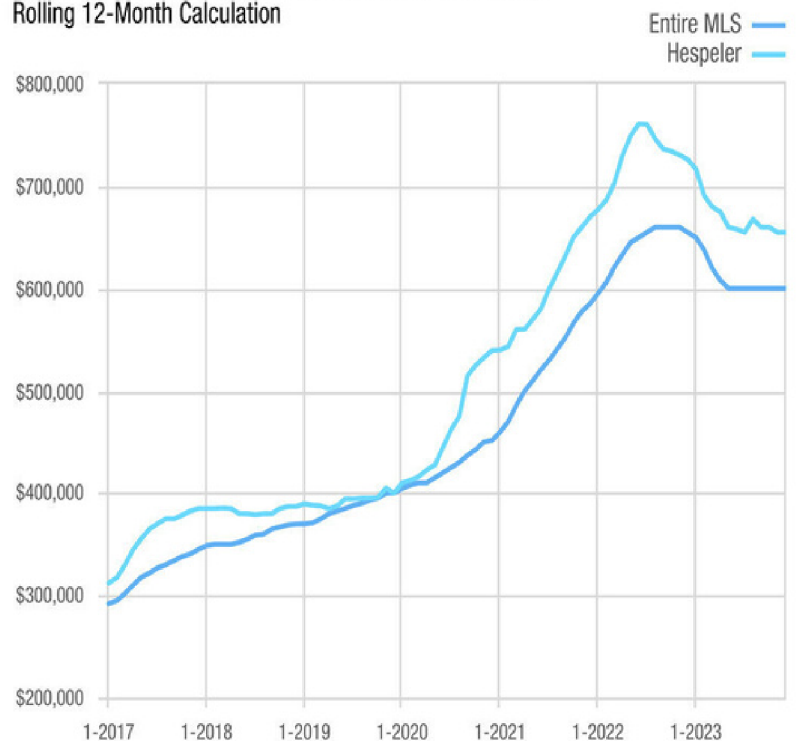
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.