

Residential Real Estate Report for North Galt December 2023



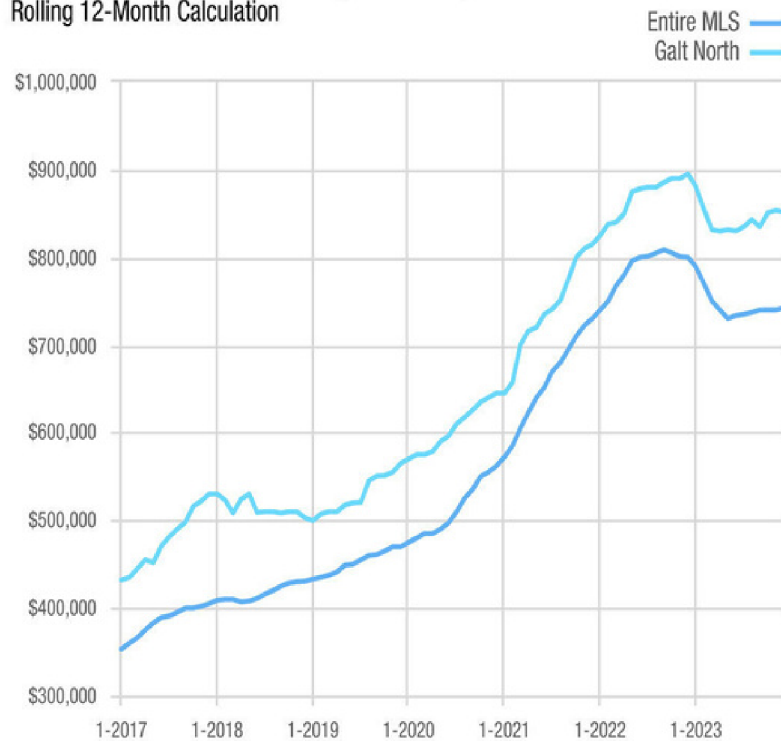
Single Family	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	9	4	- 55.6%	373	289	- 22.5%
Sales	9	6	- 33.3%	226	171	- 24.3%
Days on Market Until Sale	20	36	+ 80.0%	14	17	+ 21.4%
Median Sales Price*	\$775,000	\$732,250	- 5.5%	\$895,000	\$852,000	- 4.8%
Average Sales Price*	\$798,556	\$791,833	- 0.8%	\$926,464	\$898,945	- 3.0%
Percent of List Price Received*	103.1%	99.9%	- 3.1%	111.1%	106.0%	- 4.6%
Inventory of Homes for Sale	13	14	+ 7.7%	—	—	—
Months Supply of Inventory	0.7	1.0	+ 42.9%	—	—	—

Townhouse/Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	5	6	+ 20.0%	245	254	+ 3.7%
Sales	9	6	- 33.3%	153	140	- 8.5%
Days on Market Until Sale	19	22	+ 15.8%	14	15	+ 7.1%
Median Sales Price*	\$559,900	\$590,000	+ 5.4%	\$662,500	\$650,000	- 1.9%
Average Sales Price*	\$552,767	\$604,517	+ 9.4%	\$684,010	\$651,859	- 4.7%
Percent of List Price Received*	105.1%	108.0%	+ 2.8%	113.0%	107.1%	- 5.2%
Inventory of Homes for Sale	8	20	+ 150.0%	—	—	—
Months Supply of Inventory	0.6	1.7	+ 183.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

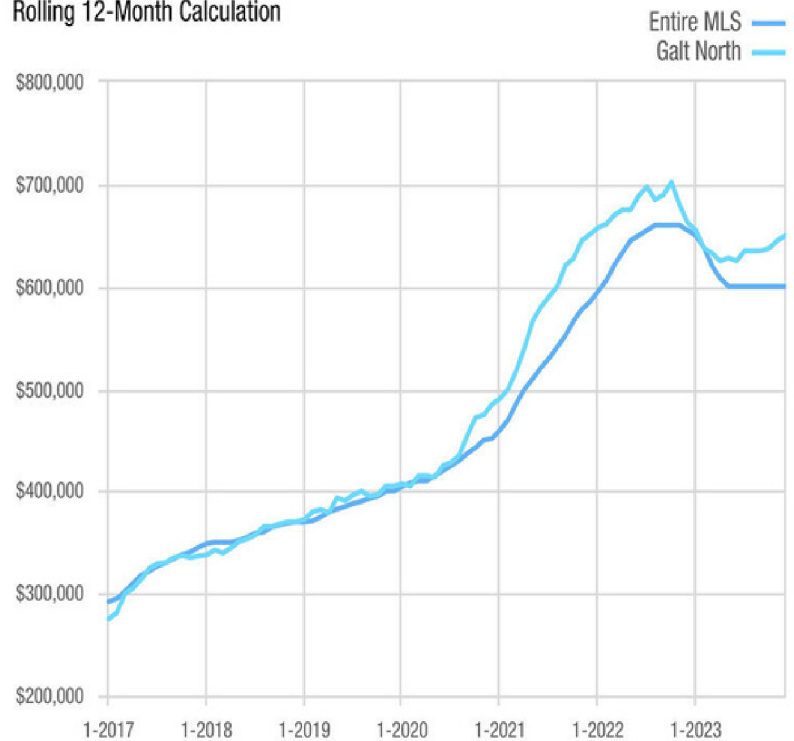
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.