

Residential Real Estate Report for Waterloo December 2023

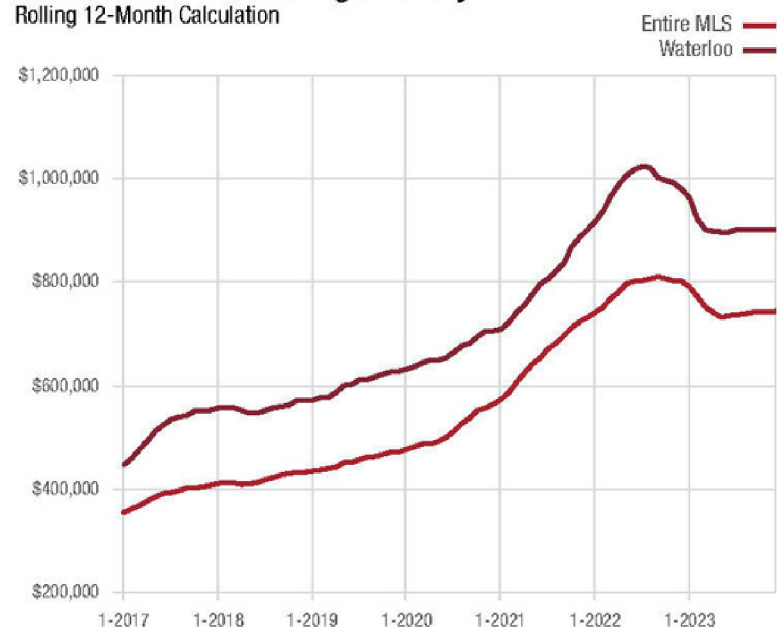


Single Family	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	16	28	+ 75.0%	1,259	1,118	- 11.2%
Sales	23	33	+ 43.5%	753	668	- 11.3%
Days on Market Until Sale	21	34	+ 61.9%	13	15	+ 15.4%
Median Sales Price*	\$810,000	\$815,000	+ 0.6%	\$978,250	\$899,950	- 8.0%
Average Sales Price*	\$873,687	\$874,164	+ 0.1%	\$1,072,890	\$994,324	- 7.3%
Percent of List Price Received*	99.7%	97.7%	- 2.0%	112.2%	106.1%	- 5.4%
Inventory of Homes for Sale	34	64	+ 88.2%	—	—	—
Months Supply of Inventory	0.5	1.1	+ 120.0%	—	—	—

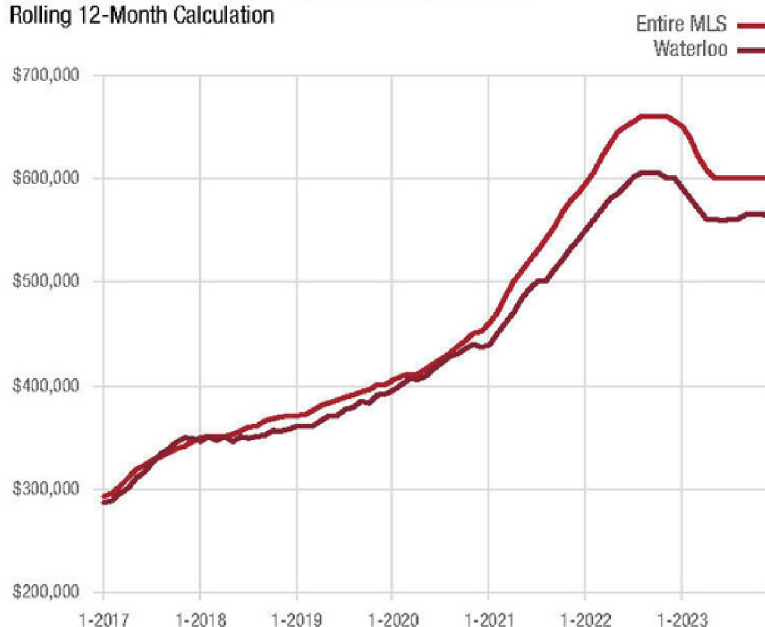
Townhouse/Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	34	35	+ 2.9%	1,200	1,145	- 4.6%
Sales	29	32	+ 10.3%	713	666	- 6.6%
Days on Market Until Sale	35	42	+ 20.0%	18	24	+ 33.3%
Median Sales Price*	\$537,000	\$529,650	- 1.4%	\$600,000	\$562,450	- 6.3%
Average Sales Price*	\$535,686	\$542,408	+ 1.3%	\$632,044	\$598,855	- 5.3%
Percent of List Price Received*	98.8%	99.2%	+ 0.4%	109.7%	102.4%	- 6.7%
Inventory of Homes for Sale	66	85	+ 28.8%	—	—	—
Months Supply of Inventory	1.1	1.5	+ 36.4%	—	—	—

Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.