

Residential Real Estate Report for West Galt December 2023



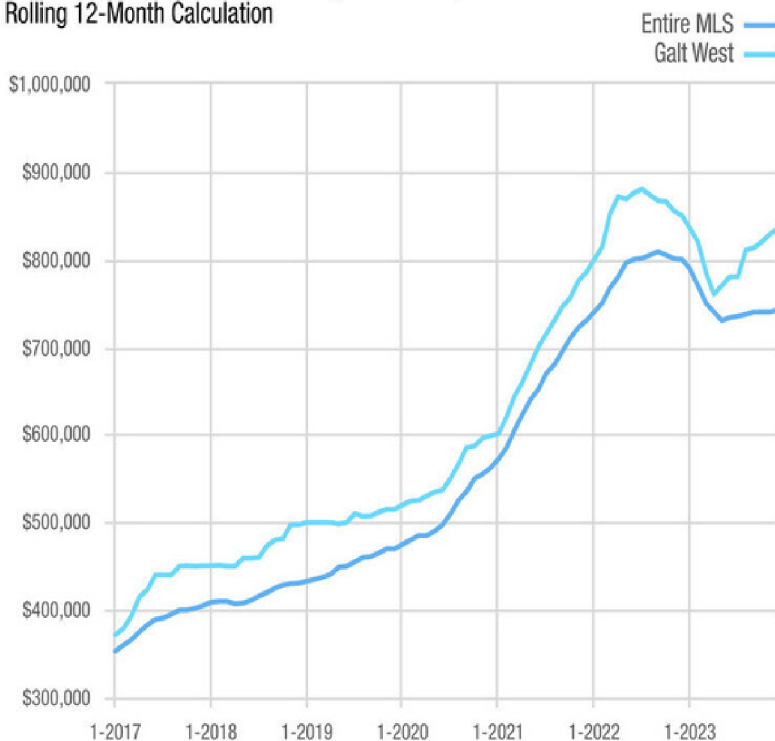
Single Family	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	13	11	- 15.4%	434	319	- 26.5%
Sales	8	13	+ 62.5%	259	193	- 25.5%
Days on Market Until Sale	19	33	+ 73.7%	13	18	+ 38.5%
Median Sales Price*	\$584,500	\$755,000	+ 29.2%	\$850,000	\$835,000	- 1.8%
Average Sales Price*	\$615,000	\$873,846	+ 42.1%	\$923,876	\$873,793	- 5.4%
Percent of List Price Received*	104.0%	100.4%	- 3.5%	112.5%	105.5%	- 6.2%
Inventory of Homes for Sale	19	26	+ 36.8%	—	—	—
Months Supply of Inventory	0.9	1.6	+ 77.8%	—	—	—

Townhouse/Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	3	5	+ 66.7%	137	153	+ 11.7%
Sales	3	5	+ 66.7%	61	78	+ 27.9%
Days on Market Until Sale	24	35	+ 45.8%	12	27	+ 125.0%
Median Sales Price*	\$500,000	\$695,000	+ 39.0%	\$645,000	\$641,250	- 0.6%
Average Sales Price*	\$447,371	\$569,980	+ 27.4%	\$681,323	\$657,968	- 3.4%
Percent of List Price Received*	98.3%	99.5%	+ 1.2%	115.7%	101.5%	- 12.3%
Inventory of Homes for Sale	12	20	+ 66.7%	—	—	—
Months Supply of Inventory	2.4	3.1	+ 29.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

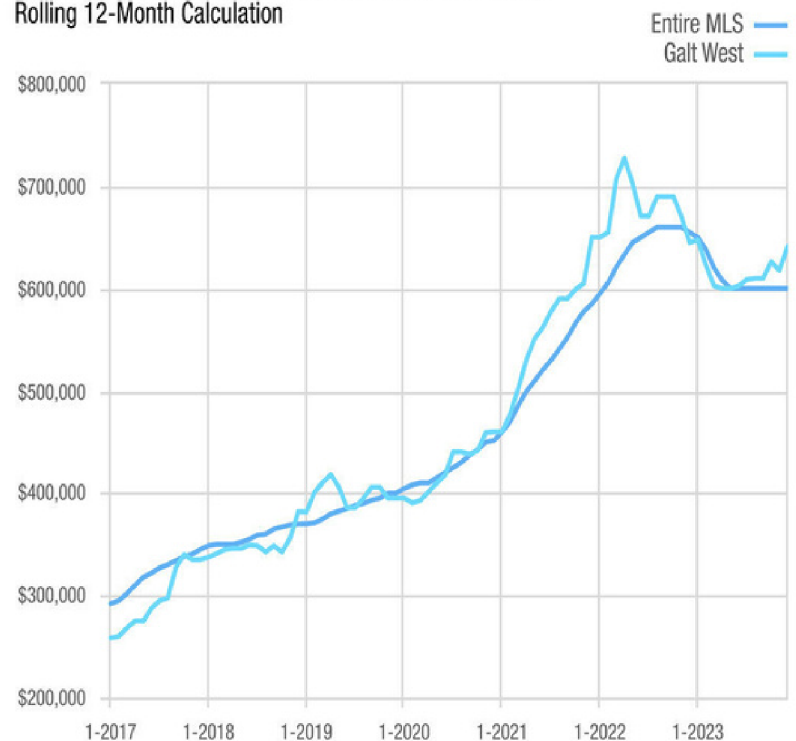
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.