

Residential Real Estate Report for Woodstock December 2023



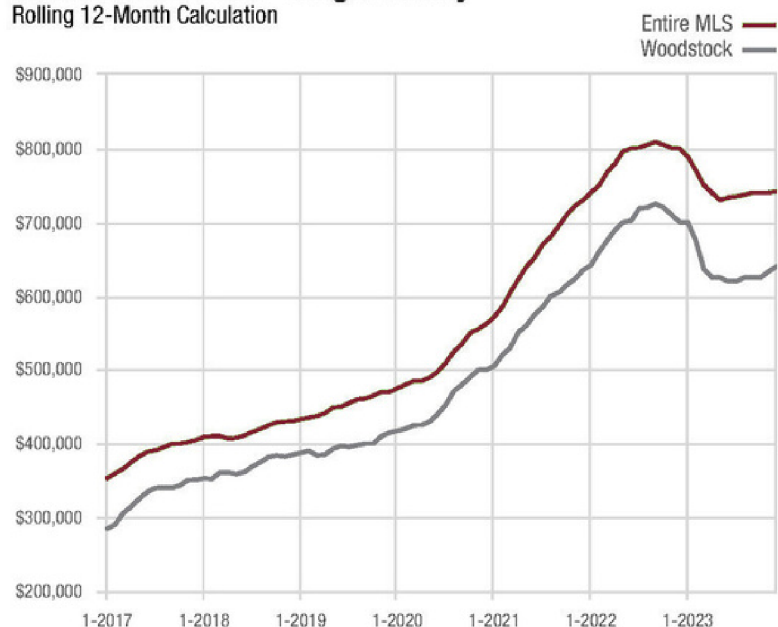
Single Family	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	27	20	- 25.9%	926	811	- 12.4%
Sales	24	24	0.0%	520	453	- 12.9%
Days on Market Until Sale	36	54	+ 50.0%	19	28	+ 47.4%
Median Sales Price*	\$557,500	\$640,000	+ 14.8%	\$700,000	\$640,000	- 8.6%
Average Sales Price*	\$590,771	\$670,750	+ 13.5%	\$746,195	\$672,232	- 9.9%
Percent of List Price Received*	98.8%	96.3%	- 2.5%	106.7%	98.9%	- 7.3%
Inventory of Homes for Sale	67	76	+ 13.4%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

Townhouse/Condo	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Key Metrics						
New Listings	15	15	0.0%	443	425	- 4.1%
Sales	13	9	- 30.8%	248	239	- 3.6%
Days on Market Until Sale	56	34	- 39.3%	19	31	+ 63.2%
Median Sales Price*	\$445,000	\$485,000	+ 9.0%	\$552,500	\$517,400	- 6.4%
Average Sales Price*	\$488,308	\$460,278	- 5.7%	\$574,555	\$540,006	- 6.0%
Percent of List Price Received*	97.3%	97.8%	+ 0.5%	109.2%	99.7%	- 8.7%
Inventory of Homes for Sale	39	46	+ 17.9%	—	—	—
Months Supply of Inventory	1.9	2.3	+ 21.1%	—	—	—

Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

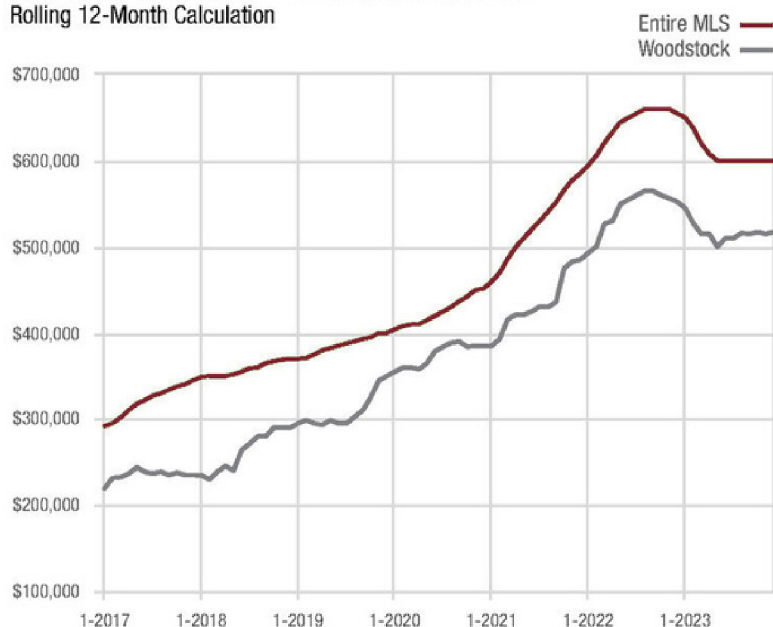
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.