Residential Real Estate Report for

Woolwich and Wellesley

December 2023



Single Family	December			Year to Date			
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change	
New Listings	18	9	- 50.0%	523	471	- 9.9%	
Sales	13	9	- 30.8%	310	269	- 13.2%	
Days on Market Until Sale	23	36	+ 56.5%	17	24	+ 41.2%	
Median Sales Price*	\$985,000	\$800,000	- 18.8%	\$1,045,000	\$930,000	- 11.0%	
Average Sales Price*	\$1,051,385	\$874,444	- 16.8%	\$1,139,165	\$1,026,525	- 9.9%	
Percent of List Price Received*	97.0%	100.6%	+ 3.7%	110.0%	101.1%	- 8.1%	
Inventory of Homes for Sale	35	38	+ 8.6%	_	_	_	
Months Supply of Inventory	1.4	1.7	+ 21.4%	_	_	_	

Townhouse/Condo		December			Year to Date	
Key Metrics	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
New Listings	1	1	0.0%	110	93	- 15.5%
Sales	2	2	0.0%	67	65	- 3.0%
Days on Market Until Sale	17	43	+ 152.9%	10	19	+ 90.0%
Median Sales Price*	\$672,500	\$571,000	- 15.1%	\$805,000	\$690,000	- 14.3%
Average Sales Price*	\$672,500	\$571,000	- 15.1%	\$774,572	\$697,416	- 10.0%
Percent of List Price Received*	100.3%	96.6%	- 3.7%	111.6%	103.7%	- 7.1%
Inventory of Homes for Sale	8	7	- 12.5%	_	_	-
Months Supply of Inventory	1.4	1.3	- 7.1%	_	-	-

Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



