

Residential Real Estate Report for Waterloo January 2024



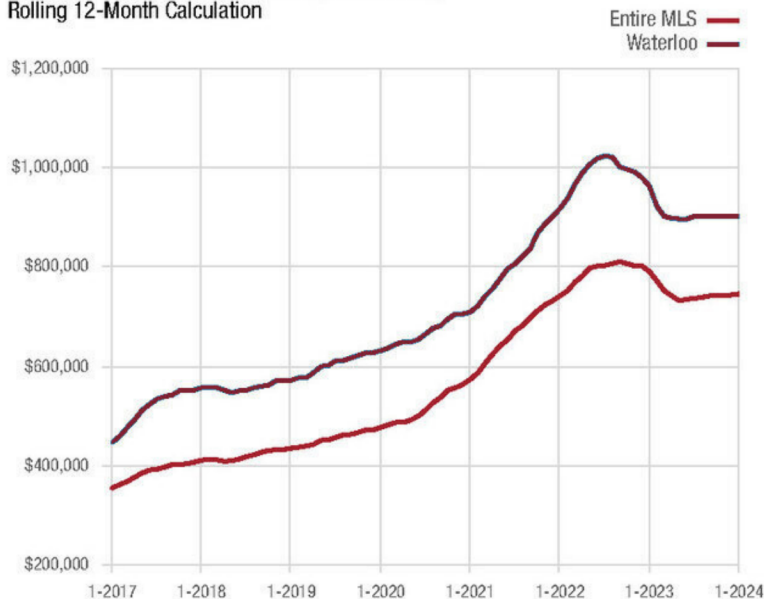
Single Family	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
Key Metrics						
New Listings	58	52	- 10.3%	58	52	- 10.3%
Sales	33	39	+ 18.2%	33	39	+ 18.2%
Days on Market Until Sale	18	28	+ 55.6%	18	28	+ 55.6%
Median Sales Price*	\$835,500	\$943,000	+ 12.9%	\$835,500	\$943,000	+ 12.9%
Average Sales Price*	\$978,707	\$1,043,464	+ 6.6%	\$978,707	\$1,043,464	+ 6.6%
Percent of List Price Received*	103.2%	100.4%	- 2.7%	103.2%	100.4%	- 2.7%
Inventory of Homes for Sale	43	53	+ 23.3%	—	—	—
Months Supply of Inventory	0.7	0.9	+ 28.6%	—	—	—

Townhouse/Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
Key Metrics						
New Listings	70	76	+ 8.6%	70	76	+ 8.6%
Sales	31	37	+ 19.4%	31	37	+ 19.4%
Days on Market Until Sale	33	38	+ 15.2%	33	38	+ 15.2%
Median Sales Price*	\$510,000	\$517,005	+ 1.4%	\$510,000	\$517,005	+ 1.4%
Average Sales Price*	\$565,889	\$520,464	- 8.0%	\$565,889	\$520,464	- 8.0%
Percent of List Price Received*	99.9%	99.4%	- 0.5%	99.9%	99.4%	- 0.5%
Inventory of Homes for Sale	87	99	+ 13.8%	—	—	—
Months Supply of Inventory	1.5	1.8	+ 20.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

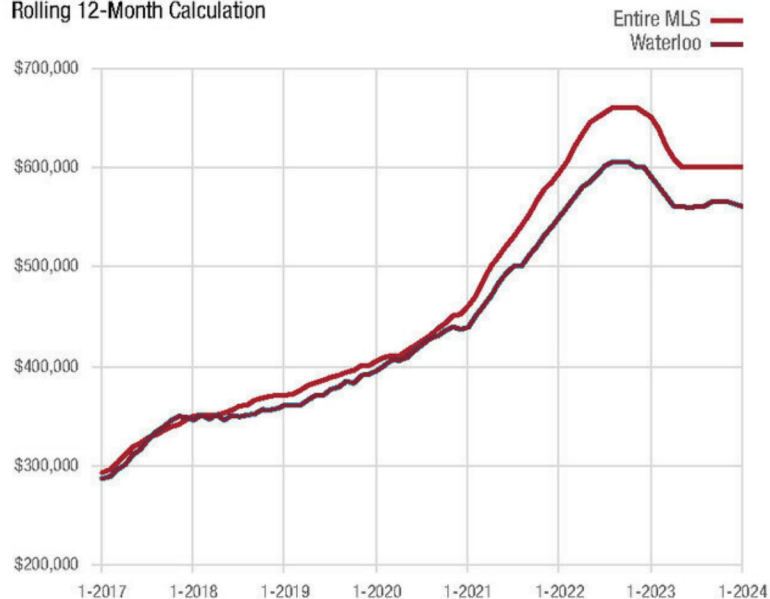
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.