

Residential Real Estate Report for Woodstock January 2024



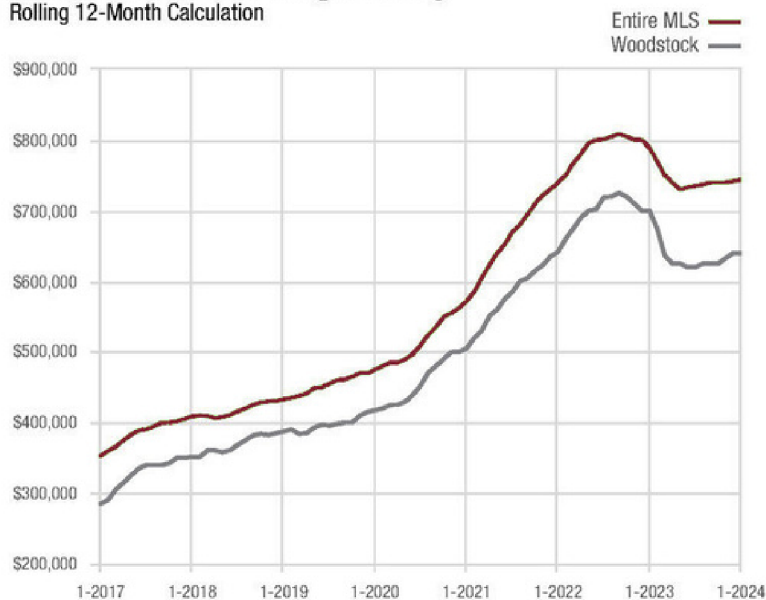
Single Family	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	42	51	+ 21.4%	42	51	+ 21.4%
Sales	29	25	- 13.8%	29	25	- 13.8%
Days on Market Until Sale	50	51	+ 2.0%	50	51	+ 2.0%
Median Sales Price*	\$620,000	\$613,500	- 1.0%	\$620,000	\$613,500	- 1.0%
Average Sales Price*	\$618,947	\$611,953	- 1.1%	\$618,947	\$611,953	- 1.1%
Percent of List Price Received*	96.5%	98.2%	+ 1.8%	96.5%	98.2%	+ 1.8%
Inventory of Homes for Sale	58	77	+ 32.8%	—	—	—
Months Supply of Inventory	1.4	2.1	+ 50.0%	—	—	—

Townhouse/Condo	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
New Listings	20	21	+ 5.0%	20	21	+ 5.0%
Sales	11	10	- 9.1%	11	10	- 9.1%
Days on Market Until Sale	54	44	- 18.5%	54	44	- 18.5%
Median Sales Price*	\$450,000	\$502,500	+ 11.7%	\$450,000	\$502,500	+ 11.7%
Average Sales Price*	\$424,182	\$517,545	+ 22.0%	\$424,182	\$517,545	+ 22.0%
Percent of List Price Received*	97.7%	99.8%	+ 2.1%	97.7%	99.8%	+ 2.1%
Inventory of Homes for Sale	36	51	+ 41.7%	—	—	—
Months Supply of Inventory	1.9	2.6	+ 36.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

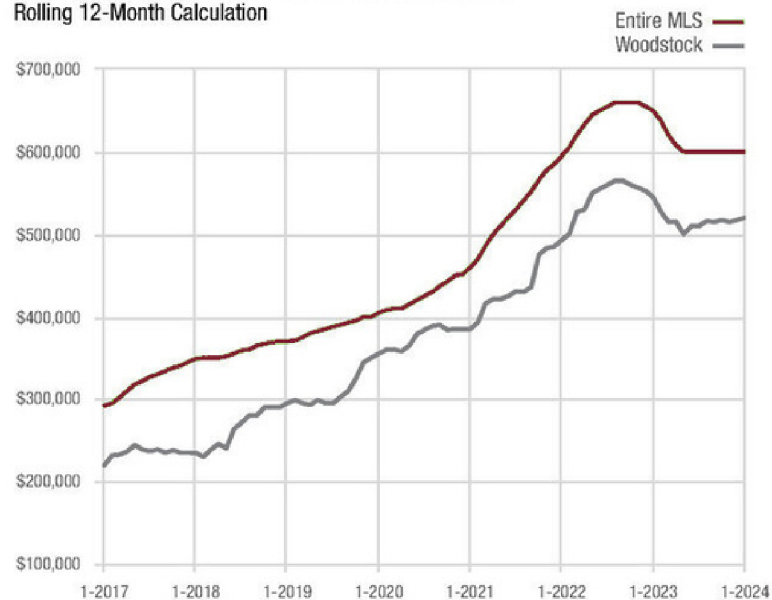
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.